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IF YOU ENJOY READING THE EBAY CENSUS GUIDE, WE WOULD LIKE TO HEAR FROM YOU.

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METHODOLOGY

eBay Census 2012 research findings were based on an analysis of all online buying and selling transactions by Indians on eBay between July 1, 2011 and December 31, 2012. eBay India analysed eBay transactions over an 18 month period within the individual Indian States & Union Territories as well as the key Indian cities to identify the top Buying and Selling Hubs based on the number of transactions that have happened on the eBay India site. In addition, retail export transactions & retail import transactions between global eBayers and Indian eBayers were analysed. Interesting fun facts, unique purchases, local, national and global trends all come to light in eBay India Census 2012.

FOREWORD



The eCommerce Industry is growing rapidly every year with many savvy Indians taking to online shopping to research products, compare prices & to shop online. Many brands, retailers & entrepreneurs have understood the benefits of leveraging eCommerce to provide access to their products across the country.

Over the last 8 years, eBay India has had a defining role in shaping Indian eCommerce & has introduced many innovations to the Indian market.

We continue to lead & innovate every day & are committed to fostering the growth of eCommerce in India. We actively evangelise the benefits of eCommerce to buyers, merchants, government, brands & industry bodies. The eBay India Census is a key initiative on the annual agenda. The eBay Census Guide, now in its fifth year, is an annual eCommerce report that captures what Indians are shopping for online across domestic trade as well as imports & exports.

Five key trends that came into play which influence the eCommerce purchases captured in eBay Census

- Massification: eCommerce in India is now mass with consumers from across 4,306 Indian cities in all 28 States & 7 Union Territories now shopping online.
- **Retail Exports:** Indian entrepreneurs are now exporting a variety of handcrafted products to consumers from 201 countries.
- **Tabletization:** Cheaper Mobile & Tablet devices have enabled shopping on the go & consumers are increasing the time spent online
- Women shoppers: With the increase in women shoppers, lifestyle categories are surging ahead & now contribute a major portion of the pie.
- **Import Buying:** Online shoppers are opening up their wallets to the attraction of international products tapping into wider selection.

As eCommerce becomes a habit, shopping online is providing savvy Indian consumers with great value, unmatched selection & a convenient shopping experience. Read on to decode the online shopping habits of the smart shopper.

Muralikrishnan B Country Manager

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55 TOP TEN EBAY CENSUS COUNTRIES

66 ABOUT EBAY



- **2 NATURAL DIAMONDS**
- **3 WRIST WATCHES**
- **4 FASHION NECKLACES**
- **5 MOBILE SCREEN PROTECTORS**
- ELECTRONICS 32%
 MEDIA 2%
 COLLECTIBLES 16%

KEY FINDINGS

TOP 10 ECOMMERCE HUBS

- 1 DELHI
- 2 MUMBAI
- 3 JAIPUR
- 4 BENGALURU
- 5 CHENNAI

- 6 HYDERABAD
- 7 AHMEDABAD
- 8 KOLKATA
- 9 CHANDIGARH
- 10 PUNE

TOP 10 STATES

- 1 MAHARASHTRA
- 2 DELHI
- 3 RAJASTHAN
- 4 TAMIL NADU
- 5 KARNATAKA

- 6 GUJARAT
- 7 ANDHRA PRADESH
- 8 UTTAR PRADESH
- 9 KERALA
- 10 HARYANA

TOP 10 COUNTRIES

- 1 UNITED STATES
- 2 UNITED KINGDOM
- 3 AUSTRALIA
- 4 CHINA
- 5 CANADA

6 GERMANY

- 7 FRANCE
- 8 RUSSIA
- 9 HONG KONG
- 10 ITALY

TOP 10 BRANDS

- 1 SAMSUNG
- 2 APPLE
- 3 SONY
- 4 NOKIA
- 5 SANDISK

- 6 BLACKBERRY
- 7 CANON
- 8 TRANSCEND
- 9 MICROMAX
- **10 NIKON**

KEY FINDINGS

TOP 10 RURAL HUBS

- 1. GUNTUR (AP)
- 2. CHORYASI (GJ)
- 3. KARTHIKAPPALLY (KL)
- 4. VILLUPURAM (TN)
- 5. DINDORI (MH)

- 6. JALGAON (MH)
- 7. CHIRAYINKEEZHU (KL)
- 8. KUTTALAM (TN)
 - 9. KUNNATHUNAD (KL)
 - 10. KADMA (JH)

TOP 10 RURAL EXPORT HUBS

- 1. CHORYASI (GJ)
- 2. KUTTALAM (TN)
- 3. JUHI (UP)
- 4. DINDORI (MH)
- 5. UDUMBANCHOLA (KL)

- 6. JALGAON (MH)
- 7. KADAMBAGACCHI (WB)
- 8. GADRA (RJ)
- 9. MEENACHIL (KL)
- 10. GUNTUR (AP)

TOP 10 RURAL IMPORT HUBS

- 1. GUNTUR (AP)
- 2. DINDORI (MH)
- 3. KARTHIKAPPALLY (KL)
- 4. JALGAON (MH)
- 5. CHORYASI (GJ)

- 6. KUNNATHUNAD (KL)
- 7. CHIRAYINKEEZHU (KL)
- 8. RAMPUR (UP)
- 9. MEENACHIL (KL)
- 10. GADAG (KA)

KEY FINDINGS

TOP 5 RURAL TRADED

- 1 MOBILE PHONE CASES
- 2 REPUBLIC OF INDIA NOTES
- 3 MODEMS
- 4 BLUETOOTH HEADSETS
- 5 TABLETS

Ö LIFESTYLE	36%
	54%
MEDIA	1%
	9 %

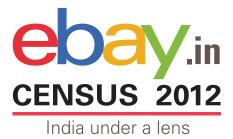
TOP 5 RURAL EXPORTED

- 1 NATURAL DIAMONDS
- 2 SALWAR KAMEEZ
- **3 TEMPORARY TATTOOS**
- **4 DECORATIVE CRYSTALS**
- 5 SAREES

Ö LIFESTYLE	86%	
	2%	
MEDIA	0%	
	12%	

TOP 5 RURAL IMPORTED

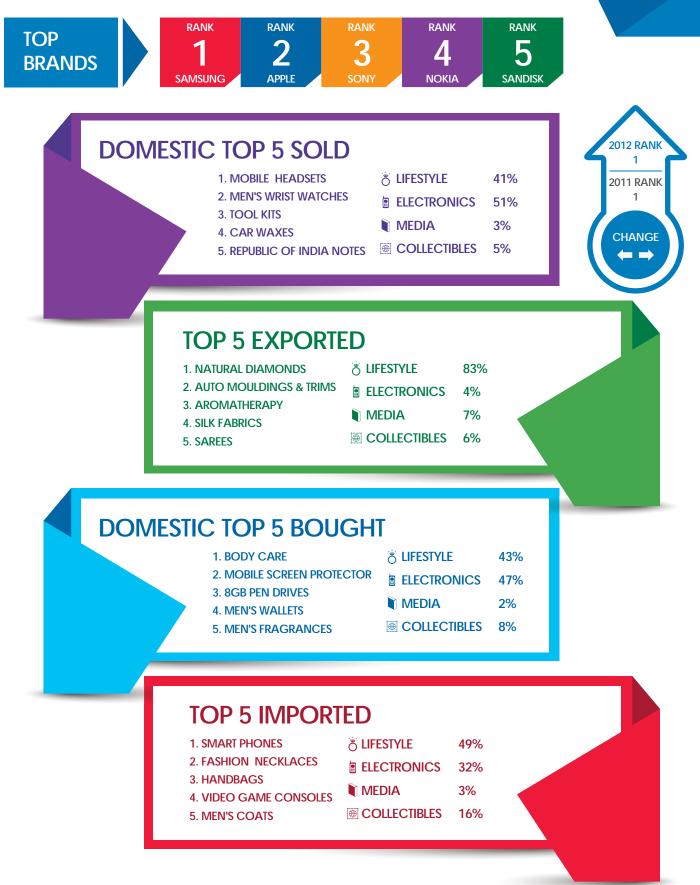
1	SMART PHONES	Ö LIFESTYLE	39%
_	WRIST WATCHES		49%
-	GPS HOLDERS SOLAR ENERGY PANELS	MEDIA	1%
	LAPTOPS		11%





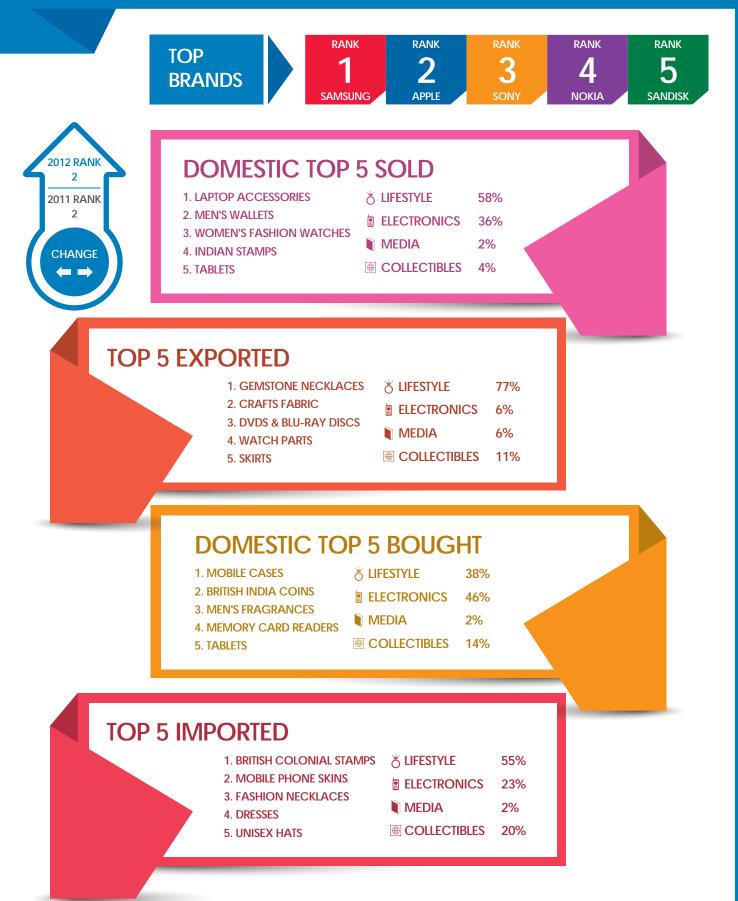
DELHI - CITY

DELHIITES INDULGE THEIR SWEET TOOTH ON EBAY BY BUYING THE MOST CHOCOLATES



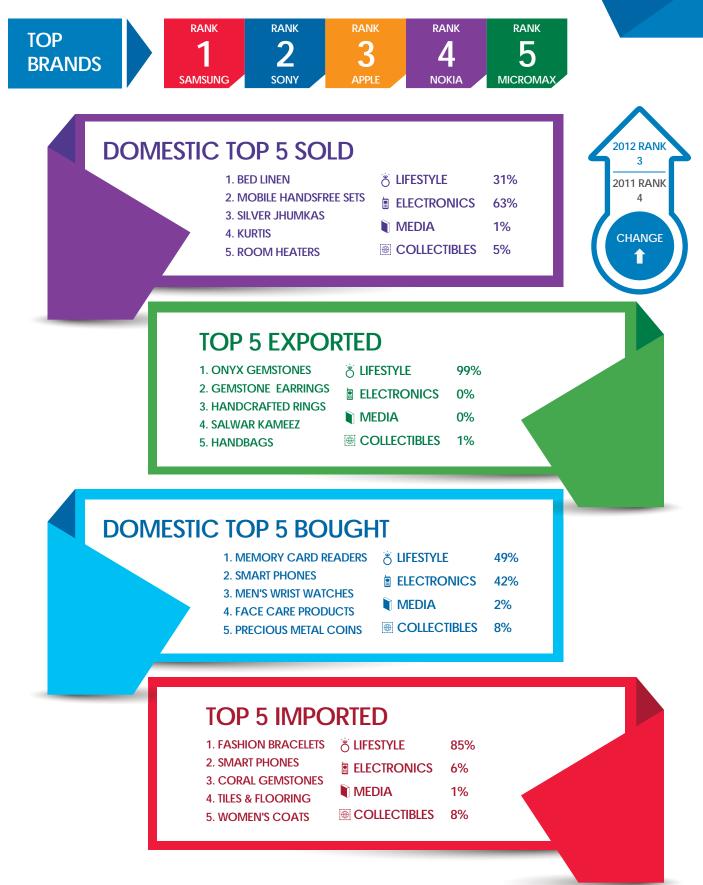
MUMBAI - CITY

MUMBAI HELPED FASHIONISTAS STYLIZE THEIR LOOKS BY EXPORTING THE MOST FASHION JEWELLERY



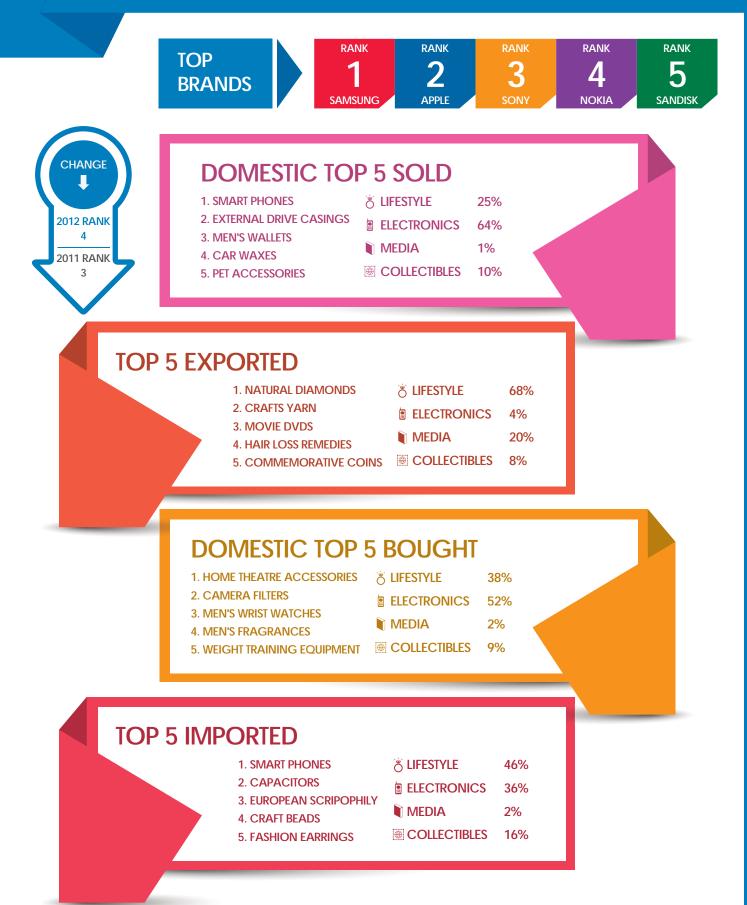
JAIPUR - CITY

AUTO ENTHUSIASTS IN JAIPUR GET PLAYFUL WITH THE MOST TOY CAR PURCHASES ON EBAY



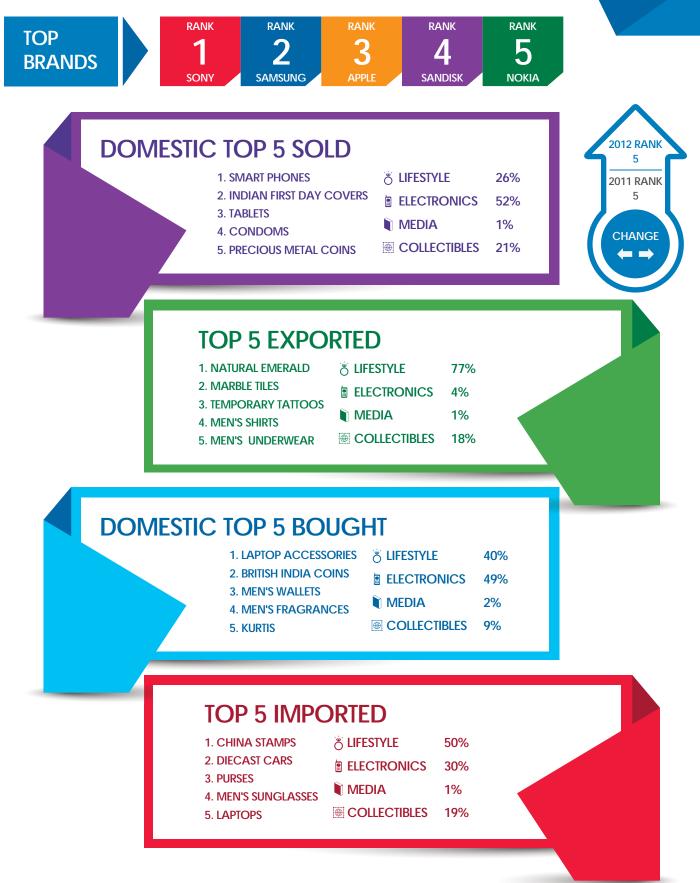
BENGALURU - CITY

BENGALURU HELPS MEDITATORS SEEK INNER PEACE BY EXPORTING THE MOST YOGA VIDEOS



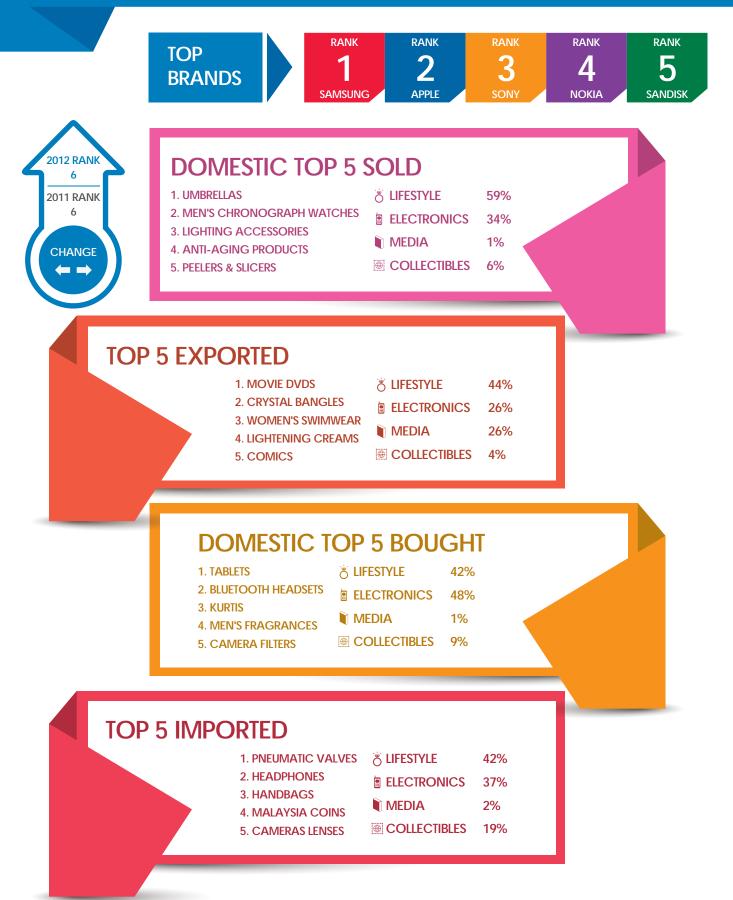
CHENNAI - CITY

CHENNAI KEEPS INDIAN KIDS AMUSED WITH THE MOST BATTERY OPERATED TOY SALES



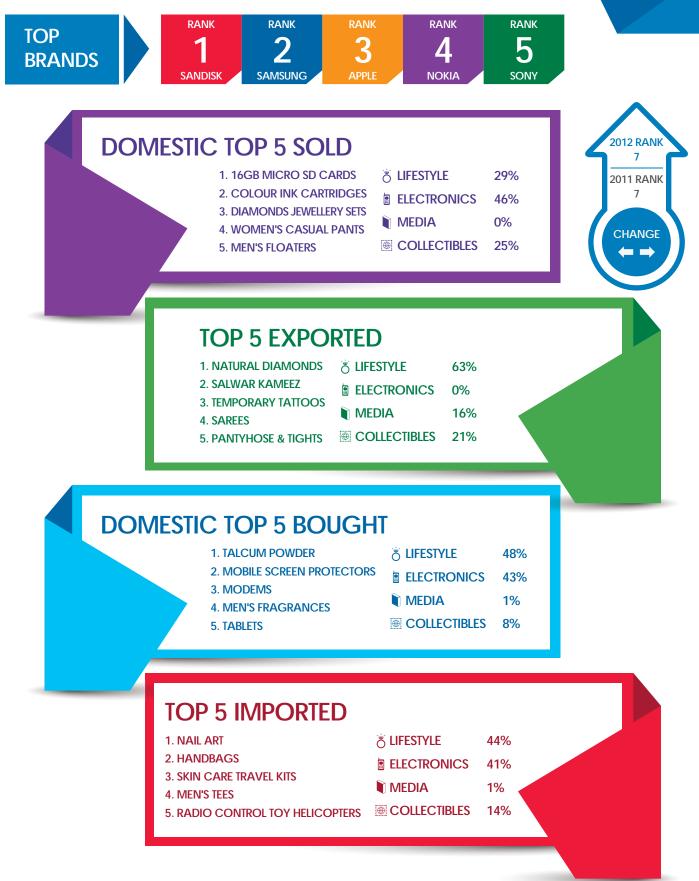
HYDERABAD - CITY

HYDERABAD HELPED THE SUAVE MEN IN BLACK SCRUB UP WELL BY SELLING THE MOST ELECTRIC SHAVERS



AHMEDABAD - CITY

FEMME FATALES OF AHMEDABAD ARE PICKY ABOUT THEIR CHEMISES FOR THEY IMPORTED THE MOST LINGERIE



KOLKATA - CITY

ARTSY KOLKATANS EXPORTED THE MOST TIBETAN COLLECTIBLES



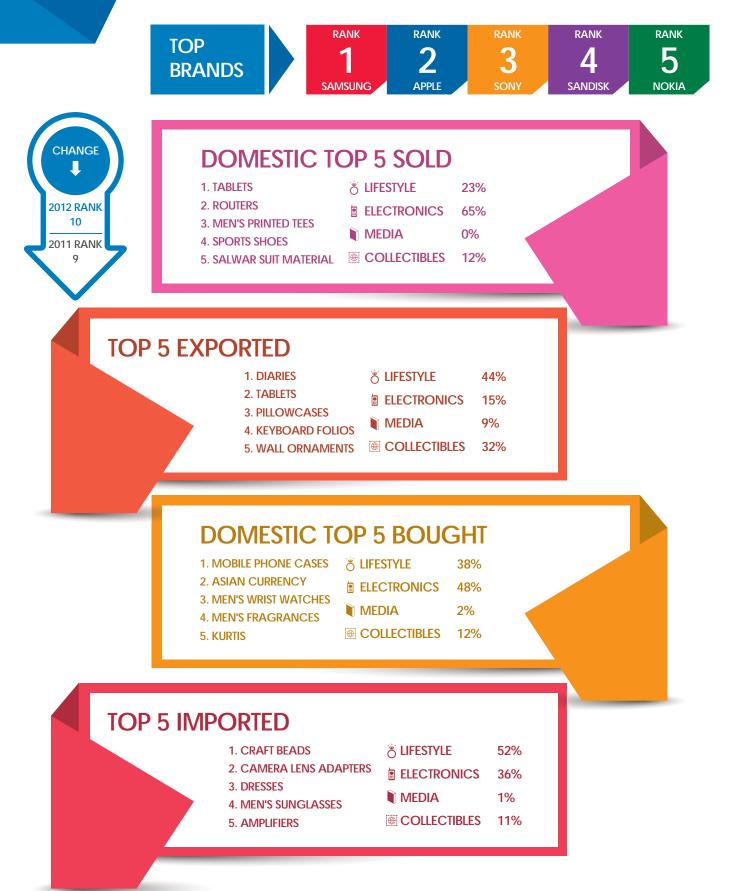
CHANDIGARH - CITY

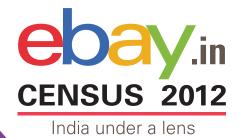
CHANDIGARH WORKED UP A SWEAT BY SELLING THE MOST TREADMILLS TO FITNESS FREAKS



PUNE - CITY

TO MANY A HOMEMAKER'S DELIGHT, PUNE SOLD MORE KITCHEN ACCESSORIES THAN ANY OTHER CITY





STATES & UNION TERRITORIES

MAHARASHTRA - STATE

MAHARASHTRA KEEPS INDIAN LAPTOPS CHIC BY SELLING THE MOST NUMBER OF LAPTOP SKINS ON EBAY

TOP ECOMMERCE HUBS

- 1. MUMBAI
- 2. PUNE
- 3. NAGPUR
- 4. AURANGABAD 5. NASHIK

TOP RURAL HUBS

- 1. DINDORI
- 2. JALGAON 3. SELOO
- 4. TUMSAR
- 5. JAWALI

ELECTRONICS

TOP EXPORT HUBS

- 1. MUMBAI
- 2. NAGPUR
- 3. NASHIK
- 4. PUNE
- 5. AURANGABAD



DOMESTIC TOP 5 SOLD

- 1. MEN'S FRAGRANCES Ö LIFESTYLE
- 2. TABLETS
- 3. LAPTOP SKINS
- 4. SEWING MACHINES
- 5. HEADPHONES

Ő

- **TOP 5 EXPORTED**
- **1. GEMSTONE PENDANTS**
- 2. DECORATIVE CRYSTALS
- 3. SKIRTS
- 4. RAZOR BLADES
- 5. WRIST WATCH STRAPS

U	
LIFESTYLE	74%
ELECTRONICS	6 %
MEDIA	6 %

14%



DOMESTIC TOP 5 BOUGHT

- 1. TABLETS
- 2. DATA CABLES
- 3. MEN'S FRAGRANCES
- 4. INDIAN STAMPS MINIATURES
- 5. SMART PHONES
- 37% **LIFESTYLE ELECTRONICS** 47% MEDIA 2% 14%

56%

38%

1%

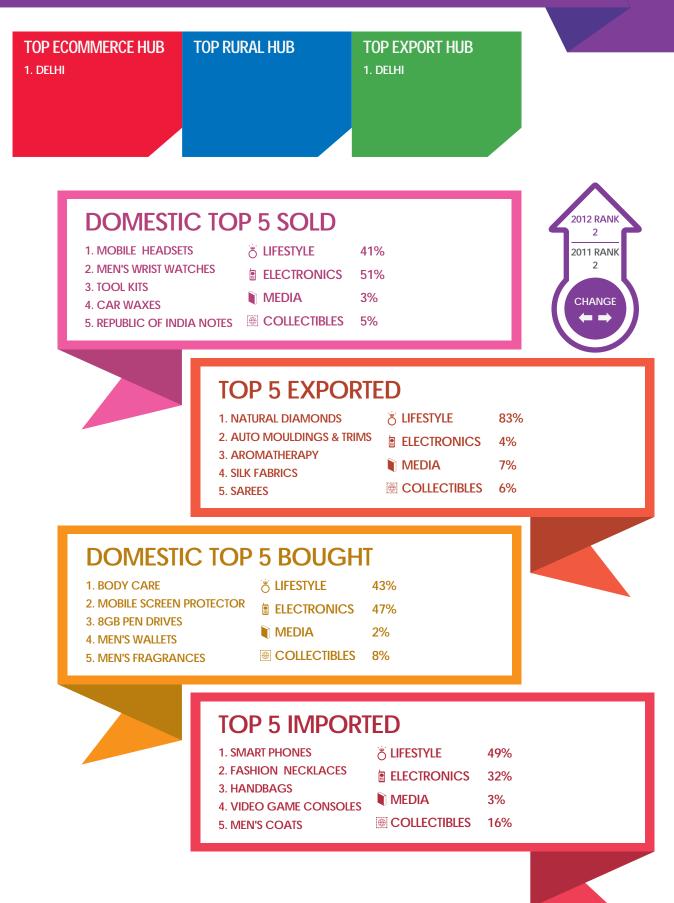
5%

1. GEMSTONE PENDANTS	Ö LIFESTYLE	53%
2. DRESSES		27%
3. UNISEX HATS	-	
4. FASHION BRACELETS		2%
5. VIDEO GAMES		18%



DELHI - STATE

DELHI PROPAGATES ROAD SAFETY FOR INDIAN RIDERS BY SELLING THE MOST RIDER PROTECTIVE GEAR



RAJASTHAN - STATE

DAZZLING GEMSTONE EARRINGS FROM RAJASTHAN ADORNED MANY CHICKAS AROUND THE WORLD

TOP ECOMMERCE HUBS

- 1. JAIPUR
- 2. JODHPUR
- 3. UDAIPUR 4. BIKANER
- 5. KOTA

TOP RURAL HUBS

- 1. BADGAON
- 2. LAXMAN GARH
- 3. MANDAWAR
- 4. GADRA
- 5. CHOHTAN

TOP EXPORT HUBS

- 1. Jaipur
- 2. JODHPUR
- 3. UDAIPUR
- 4. KEKRI
- 5. AJMER



DOMESTIC TOP 5 SOLD

- BED SETS
 SILVER JHUMKAS
 WOMEN'S TEES
 ROOM HEATERS
 ILFESTYLE
 ELECTRONICS
 MEDIA
- 4. ROOM HEATER

Ö LIFESTYLE

- 5. HANDBAGS
- MEDIACOLLECTIBLES
 - OLLECTIBLES 12%

32%

55%

1%

TOP 5 EXPORTED

- 1. ONYX GEMSTONES
- 2. GEMSTONE EARRINGS
- 3. SALWAR KAMEEZ
- 4. DECORATIVE SWORDS
- 5. SAREES

)%
1%



DOMESTIC TOP 5 BOUGHT

96%

- 1. CALLING CARDS
- 2. MOBILE PHONE CASES
- 3. TALCUM POWDER
- 4. MEN'S WALLETS
- 5. SMART PHONES
- ELECTRONICS
 42%

 MEDIA
 2%

 COLLECTIBLES
 9%

47%

Ö LIFESTYLE

TOP 5 IMPORTED

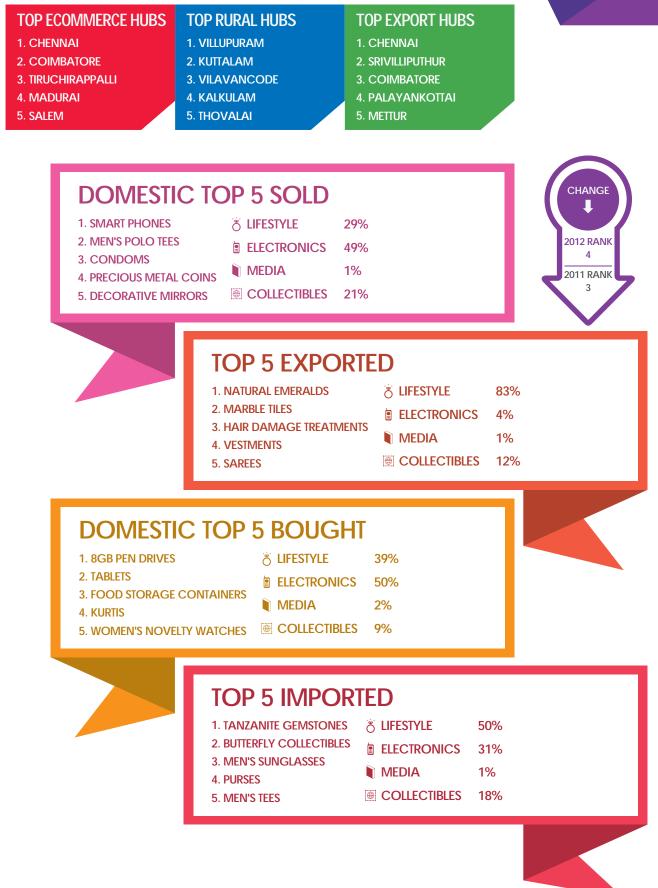
1. HANDCRAFTED BRACELETS	Ö LIFESTYLE	78%
2. NATURAL DIAMONDS		12%
3. WOMEN'S INTIMATES		1%
4. MEN'S JACKETS	U ILDIN	170
5. FLOOR TILES		9 %



22

TAMIL NADU - STATE

TAMIL NADU RESIDENTS DOUBLE UP AS MR. FIX IT BUYING THE MOST TOOL KITS ON EBAY



KARNATAKA - STATE

KARNATAKA TEACHES THE WORLD HOW TO LOVE VINYLS BY EXPORTING THE MOST LP RECORDS

TOP ECOMMERCE HUBS

- 1. BENGALURU
- 2. MYSORE
- 3. MANGALORE
- 4. DAVANAGERE
- 5. UDUPI

TOP RURAL HUBS

- 1. GADAG
- 2. HUVINAHADAGALI
- 3. THIRTHAHALLI
- 4. SOMWARPET
- **5. SHAHAPUR**

TOP EXPORT HUBS

- 1. BENGALURU
- 2. MANGALORE
- 3. MYSORE
- 4. BELGAUM
- 5. KUNDGOL

28%

61%

1%

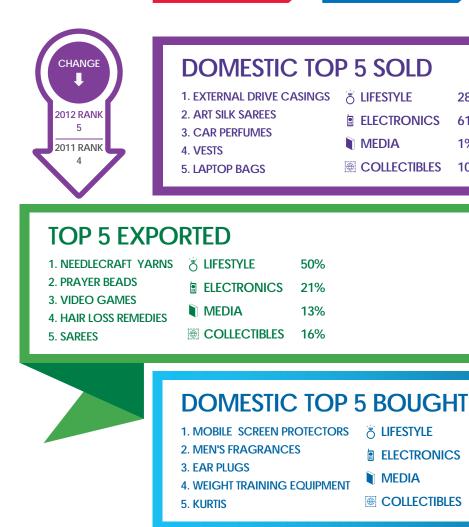
10%

37%

52%

2%

9%



1. 3D GLASSES	Ö LIFESTYLE	46%
2. PURSES		36%
3. LAPTOPS	S	
4. MEN'S SUNGLASSES		2%
5. FASHION RINGS		16%



GUJARAT - STATE

GUJARAT HEALED THE WORD BY EXPORTING MOST CRYSTAL HEALING PENDANTS

TOP ECOMMERCE HUBS 1. Ahmedabad 2. Vadodara 3. Surat 4. Dod Ballapur 5. Kunzer	TOP RURAL HUBS 1. CHORYASI 2. SONGADH 3. OKHAMANDAL 4. OLPAD 5. NAKHATRANA	TOP EXPORT HUBS 1. AHMEDABAD 2. SURAT 3. PALANPUR 4. VADODARA 5. BHAVNAGAR	
DOMEST 1. Machine Embro 2. 8GB PEN DRIVES 3. Natural Diamo 4. Smart Phones 5. Dress Material		0%	2012 RANK 6 2011 RANK 7 CHANGE
	TOP 5 EXPO 1. Movie Blu-Ray Discs 2. Religious Posters 3. Homeopathic Herbal 4. Salwar Kameez 5. Diamond Rings	iii LIFESTYLEiii ELECTRONICS	79% 5% 6% 10%
DODEMS 1. MODEMS 2. BRITISH INDIA CO 3. TABLETS 4. WOMEN'S FRAGE 5. KURTIS	DINS ELECTRONICS RANCES MEDIA	HT 44% 46% 1% 9%	
	TOP 5 IMPO 1. WRIST WATCHES 2. ROUGH NATURAL DIAM 3. MOBILE SCREEN PROTEC 4. DIAMOND PENDANTS 5. LAPTOPS	Ilifestyle5Ionds CtorsElectronics3Image: Media1	4% 3% % 2%

ANDHRA PRADESH - STATE

ANDHRA PRADESH TEACHES WOMEN TO THINK TALL BY EXPORTING THE MOST HIGH HEELS SHOES

TOP ECOMMERCE HUBS

- 1. HYDERABAD
- 2. VISAKHAPATNAM
- 3. GUNTUR
- 4. ONGOLE
- 5. VIJAYAWADA

TOP RURAL HUBS

- 1. GUNTUR
- 2. DORAVARISATRAM
- 3. PENUKONDA
- 4. HIRAMANDALAM
- 5. MEDIKONDURU

TOP EXPORT HUBS

- 1. HYDERABAD
- 2. WARANGAL
- 3. MAHBUBNAGAR
- 4. NALGONDA
- 5. TADEPALLIGUDEM



DOMESTIC TOP 5 SOLD

- 5. KURTIS
- 1. MEMORY CARD READERS 2. MEN'S CHRONOGRAPH WRIST WATCHES
- 3. BEARD TRIMMERS
- 4. UMBRELLAS

- *EIFESTYLE* 51% **ELECTRONICS** 40% 1%
- 8%

TOP 5 EXPORTED

- 1. MOVIE BLU-RAY DISCS **TIFESTYLE**
- 2. VIDEO GAMES
- **3. CRSYSTAL BANGLES**
- 4. DRESSES
- 5. MEN'S SKIN CARE
- ELECTRONICS 20% 19% 5%

DOMESTIC TOP 5 BOUGHT

56%

- 1. MOBILE CASES
- 2. MEN'S WALLETS
- 3. TABLETS 4. KURTIS
- **ELECTRONICS** MEDIA

41%

49%

2%

8%

EIFESTYLE

5. MEN'S FRAGRANCES

1. PNEUMATIC VALVES	Ö LIFESTYLE	41%
2. HANDBAGS		40%
3. MEN'S SUNGLASSES	-	404
4. CAMERA LENSES	MEDIA	1%
5. MP3 PLAYERS		18%

UTTAR PRADESH - STATE

UTTAR PRADESH HELPED JOCKEYS AROUND THE WORLD HOLD THEIR HORSES, EXPORTING THE MOST HORSE SADDLES

TOP ECOMMERCE HUBS

- 1. GHAZIABAD
- 2. LUCKNOW
- 3. MEERUT
- 4. COLONEL GANJ
- 5. KOVILPATTI

TOP RURAL HUBS

- 1. RAMPUR
- 2. JUHI
- 3. MACHHALISHAHAR
- 4. sadar 5. palia

TOP EXPORT HUBS

- 1. GHAZIABAD
- 2. LUCKNOW
- 3. VARANASI 4. RAMNAGAR
- 4. KAIVINAGA 5. KOVILPATTI

DOMESTIC TOP 5 SOLD

- 1. MEENA JEWELLERY
- 2. LAPTOP SLEEVES
- 3. MEN'S CASUAL SHOES
- 4. METAL FRAME SUNGLASSES
- 5. MEN'S SOCKS

ö LIFESTYLE	32%
	51%
MEDIA	1%
	16%





TOP 5 EXPORTED

1. LAMPWORK	Ö LIFESTYLE	72%
2. BRACELETS		3%
3. SAREES 4. RUGS	MEDIA	9 %
5. EYELINER		16%

DOMESTIC TOP 5 BOUGHT

- 1. HOME THEATRE ACCESSORIES Ö LIFESTYLE
- 3. MEMORY CARD READERS

2. MEN'S WALLETS

5. DESIGNER PENS

- 4. MEN'S FRAGRANCES
- MEDIA 2%

44%

45%

52%

30%

1%

17%

COLLECTIBLES 9%



- 1. RINGS
 Ö LIFESTYLE

 2. DRESSES
 ELECTRONICS

 3. MEN'S JACKETS
 MEDIA
- 5. SCARVES
 COLLECTIBLES



KERALA - STATE

KERALA RESIDENTS LOVE TO KEEP THEIR CARS FRESH BY BUYING THE MOST CAR AIR FRESHENERS ON EBAY INDIA

TOP ECOMMERCE HUBS

- 1. KOCHI
- 2. THIRUVANANTHAPURAM
- 3. THRISSUR
- 4. KOZHIKODE
- 5. PARAVUR

TOP RURAL HUBS

- **1. KARTHIKAPPALLY**
- 2. CHIRAYINKEEZHU
- 3. KUNNATHUNAD
- 4. ADOOR
- 5. MEENACHIL

TOP EXPORT HUBS

- 1. RANNI
- 2. KANNUR
- 3. THIRUVANANTHAPURAM
- 4. KOCHI
- 5. MUVATTUPUZHA



DOMESTIC TOP 5 SOLD

- 1. NORTH AMERICAN COINS
- 2. DIABETES MONITORS
- 3. FOOD CONTAINERS
- 4. HAIR OILS
- 5. CURTAIN TASSELS
- IFESTYLE
 22%

 ELECTRONICS
 33%

 MEDIA
 1%

 COLLECTIBLES
 44%

TOP 5 EXPORTED

- 1. TEMPORARY TATTOOS
- 2. SPICES
- **3. CABINET KNOBS**
- 4. PAINTINGS
- 5. BLEMISH CONTROL REMEDIES
- MEDIA S I COLLECTIBLES

C LIFESTYLE

ELECTRONICS



DOMESTIC TOP 5 BOUGHT

5. MEN'S CHRONOGRAPH WRIST WATCHES

88%

6%

1%

5%

1. MEN'S WALLETS

3. MEN'S FRAGRANCES

2. TABLETS

4. TOOL KITS

- Ö LIFESTYLE 37%
- ELECTRONICS 50%
- MEDIA 2%
- COLLECTIBLES 11%

1. MOBILE PHONE HEADSETS	Ö LIFESTYLE	38%	
2. SOUTH AMERICAN NOTES		37%	
3. SOLAR PANELS	-		
4. MEN'S ATHLETIC SHOES	MEDIA	2%	
5. METALWORKING CARBIDE INSER		23%	

HARYANA - STATE

HARYANA HELPS BEAUTIFY HOMES ALL OVER THE WORLD BY EXPORTING WALL HANGINGS ON EBAY

TOP ECOMMERCE HUBS 1. FARIDABAD 2. KARNAL 3. AMBALA 4. SONIPAT 5. ROHTAK	TOP RURAL HUBS 1. Achina 2. Kunjpura 3. Bound Kalan	TOP EXPORT HUBS 1. Faridabad 2. Hisar 3. Bawani Khera 4. Bhiwani 5. Kaithal	
DOMESTI 1. MEN'S FRAGRAN 2. LED TVS 3. BEDDING SETS 4. INDIAN COMMEN 5. SMART PHONES		RONICS 64% A 1%	CHANGE CHANGE 2012 RANK 10 2011 RANK 9
	TOP 5 EXPC 1. TRACTOR PARTS 2. BELLY DANCEWEAR 3. WOMEN'S PANTS 4. CORSETS 5. NATURAL EMERALDS	SectorSectorSignalLifestyle84%Electronics4%Media5%Collectibles7%	
DOMESTI 1. HOME THEATRE A 2. TALCUM POWDER 3. FACE CARE PROD 4. WOMEN'S FRAGE 5. BLUETOOTH HEAT	R ELECTRON DUCTS MEDIA	46% NICS 46% 2%	
	TOP 5 IMPC 1. PURSES 2. CORAL GEMSTONES 3. MEN'S TEES 4. DIAMOND RINGS 5. MEN'S ATHLETIC SHO	IIFESTYLE539ELECTRONICS359MEDIA2%	6

PUNJAB - STATE

GALS AROUND THE WORLD INDULGED IN ETHNIC CHIC WITH THE MOST NOSE RINGS EXPORTED FROM PUNJAB

TOP	ECO	ЛМ	ERC	ΈH	UBS

- 1. LUDHIANA
- 2. AMRITSAR
- 3. HOSHIARPUR
- 4. JALANDHAR
- 5. DAUNDI LOHARA
- **TOP RURAL HUBS**
- **1. BAGHAPURANA** 2. BHAI RUPA
- **TOP EXPORT HUBS**
- 1. AMRITSAR
- 2. KHANNA
- 3. KARTARPUR
- 4. JALANDHAR
- 5. LUDHIANA



DOMESTIC TOP 5 SOLD

60%

1. MOBILE SCREEN PROTECTORS 2. AB CRUNCHERS 3. SMART PHONES 4. SWIMMING TRUNKS 5. EMBROIDERED DRESS MATERIAL

COLLECTIBLES

Ö LIFESTYLE	34%
	60 %
MEDIA	1%
	5%

46%

46%

1%

7%

TOP 5 EXPORTED

- 1. CHESS BOARDS
- 2. CRICKET BATS
- 3. NOSE RINGS
- 4. TOBACCIANA PIPES
- 5. HAIR COLOR

0	
	9 %
MEDIA	22%
	9 %

CIFESTYLE



DOMESTIC TOP 5 BOUGHT

- 1. CALLING CARDS
- 2. LAPTOP ACCESSORIES
- 3. MEN'S FRAGRANCES
- 4. MEN'S WRIST WATCHES
- 5. TOOL KITS
- **ELECTRONICS**

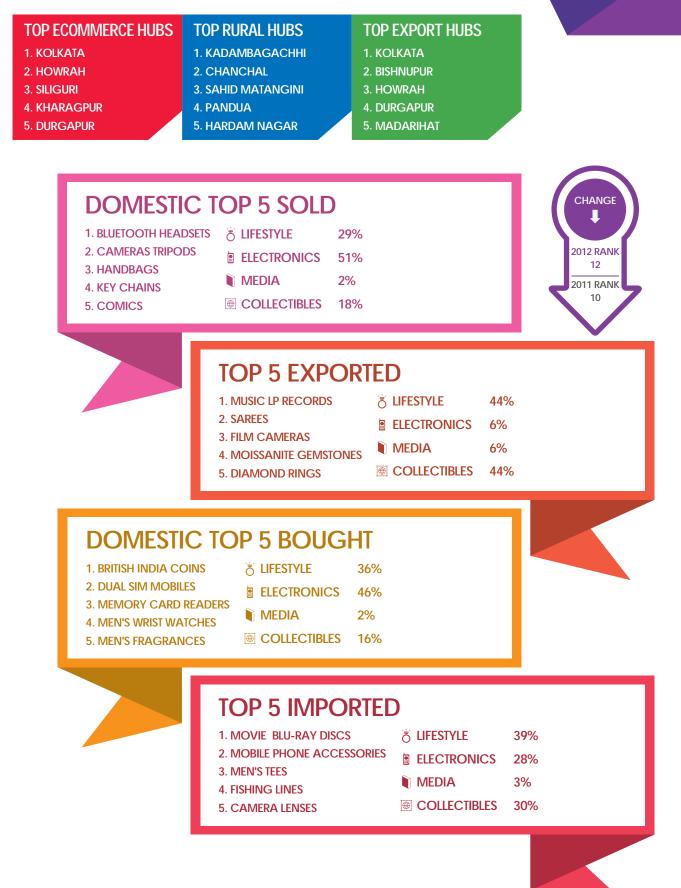
CIFESTYLE

1. RINGS	Ö LIFESTYLE	46%
2. CORAL GEMSTONES		36%
3. PURSES		1%
4. MOBILE PHONE BATTERIES		170
5. CAMCORDERS		17%



WEST BENGAL - STATE

WEST BENGAL HOOKED THE MOST FISH, IMPORTING THE MOST FISHING HOOKS ON EBAY



MADHYA PRADESH - STATE

MADHYA PRADESH KEEPS THE WORLD DRY BY EXPORTING THE MOST BATH TOWELS ON EBAY

TOP ECOMMERCE HUBS

- 1. GWALIOR
- 2. BHOPAL
- 3. INDORE
- 4. UJJAIN
- 5. HOSHANGABAD

TOP RURAL HUBS

- 1. GHATTIA
- 2. DEORI
 - 3. RITHI
- 4. SANWER 5. KEOLARI

TOP EXPORT HUBS 1. BHOPAL

- 2. GWALIOR
- 3. INDORE
- 4. MHOW CANTT
- 5. KATNI



DOMESTIC TOP 5 SOLD

94%

- **1. SMART PHONES**
- 2. 2 GB MP3 PLAYERS
- **3. MOUSTACHE TRIMMERS**
- 4. NOVELTY WRIST WATCHES
- 5. EMERGENCY LIGHTS

Ő	LIFESTYLE	24%
	ELECTRONICS	71%
	MEDIA	0%

5%

TOP 5 EXPORTED

- **1. AUTO MOULDINGS**
- 2. DUVET COVERS
- 3. BATH TOWELS
- 4. WOMEN'S TROUSERS
- **5. FASHION ANKLETS**

	3%
MEDIA	2%
	1%



DOMESTIC TOP 5 BOUGHT

- 1. MEMORY CARD READERS 8 LIFESTYLE
- 2. TABLETS

C LIFESTYLE

- 3. DATACABLES
- 4. MEN'S FRAGRANCES
- 5. BLUETOOTH HEADSETS
- **ELECTRONICS** 46% MEDIA 2%
- 8%

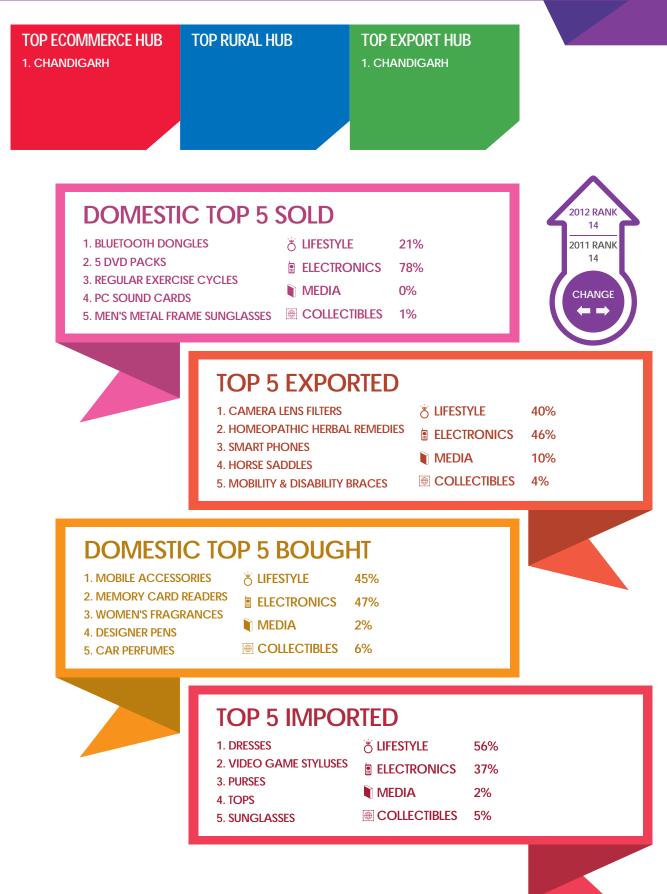
44%

1. MOBILE PHONE SKINS	Ö LIFESTYLE	47%
2. NETWORK SWITCHES		42%
3. DIAMOND RINGS		1%
4. TAROT CARDS		1 /0
5. MEN'S CASUAL SHIRTS		10%



CHANDIGARH - STATE

CHANDIGARH HELPS MUSIC LOVERS GET ORGANISED BY SELLING THE MOST CD RACKS & POUCHES



ODISHA - STATE

ODISHA WENT TECH WITH THE MOST OPTICAL MOUSE PURCHASES

TOP ECOMMERCE HUBS

- **1. BHUBANESWAR**
- 2. CUTTACK
- 3. ROURKELA
- 4. BALIKUDA
- 5. BERHAMPUR

TOP RURAL HUBS

- 1. DHANKAUDA
- 2. KUJANG
- 3. NIALI
- 4. KOIRA
- 5. LOISINGHA

TOP EXPORT HUBS

- **1. BHUBANESWAR**
- 2. CUTTACK
- 3. BARBIL
- 4. BASUDEVPUR
- 5. PURI



DOMESTIC TOP 5 SOLD

- 1. DEODORANTS
- 2. INSECT REPELLERS
- **3. SKIN CARE PRODUCTS**
- 4. DUAL SIM MOBILES
- 5. WOMEN'S BODYSUITS
- **Ö LIFESTYLE** 50% **ELECTRONICS** 42% 1%
- 8%

27%

65%

0%

TOP 5 EXPORTED

1. VIDEO GAMES

4. SEYCHELLES STAMPS

5. VICTORIAN EARRINGS

- 2. HOMEOPATHIC HERBAL REMEDIES
- 3. SAREES

- **ELECTRONICS**

C LIFESTYLE

8%



DOMESTIC TOP 5 BOUGHT

- **1. HAIR CONDITIONERS**
- 2. MEN'S FRAGRANCES **3. NETWORK CABLES**

4. KURTIS

- **LIFESTYLE** 48% **ELECTRONICS** 42%
- MEDIA
 - 2%

8%

5. INDIAN COMMEMORATIVE COINS

1. FASHION RINGS	LIFESTYLE	40%
2. INDUSTRIAL SENSORS		35%
3. JAPANESE STAMPS	—	20/
4. ANTIQUARIAN BOOKS	MEDIA	3%
5. MEN'S JEANS		22%



UTTARAKHAND - STATE

RAINCOATS FROM UTTARAKHAND KEPT INDIA PROTECTED



ASSAM - STATE

ASSAM STAYED SAFE WITH THE MOST HOME SECURITY SYSTEM BUYS

47%

48%

0%

5%

44%

TOP ECOMMERCE HUBS

- 1. GUWAHATI
- 2. JORHAT
- 3. BONGAIGAON
- 4. DIBRUGARH
- 5. CACHAR

TOP RURAL HUBS

- **1. SONAPUR**
- 2. JALUKBARI
- 3. HOWLI
- 4. BEZERA
- **5. FEKAMARI**

TERSTYLE

ELECTRONICS

TOP EXPORT HUBS

- 1. GUWAHATI
- 2. CHABUA
- 3. KARIMGANJ
- 4. DULIAJAN



DOMESTIC TOP 5 SOLD

- **1. GARDENING SEEDS**
- 2.8 GB MICRO SD CARDS
- 3. SMART PHONES
- 4. BED SHEETS
- 5. LAMP SHADES

TOP 5 EXPORTED

1. WEIGHT MANAGEMENT PRODUCTS	Ŏ
2. MASSAGE OILS & CREAMS	6

- LIFESTYLE 96% 0%
- 3. PILLOWS
- **ELECTRONICS**
- 4. HOMEOPATHIC HERBAL REMEDIES
- 5. PLACEMATS

0% 4%

DOMESTIC TOP 5 BOUGHT

- 1. LAPTOP ACCESSORIES
- 2. KURTIS
- 3. MEN'S WALLETS
- 4. CAMERA LENS FILTERS
- 5. TABLETS
- 49% 2% 5%

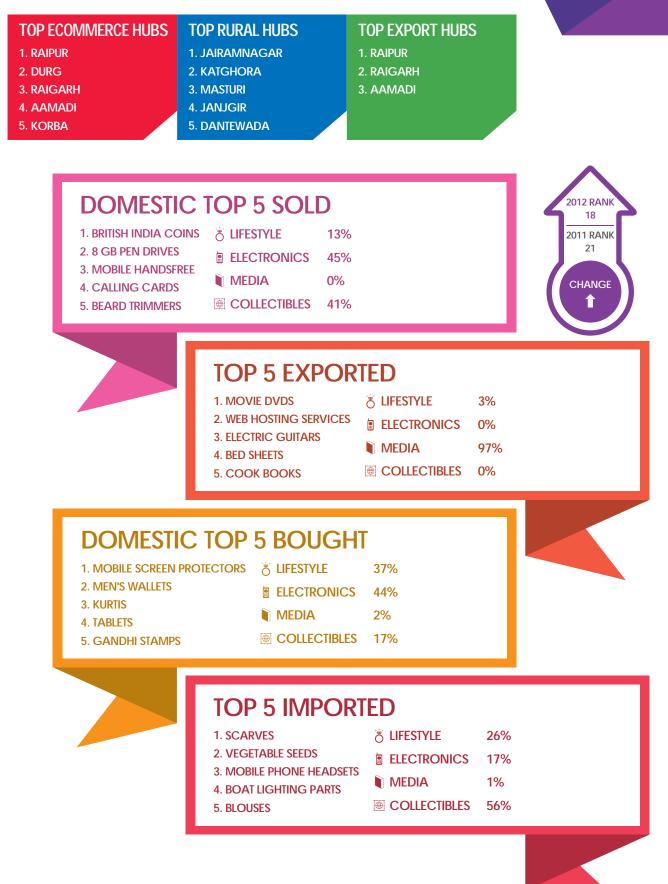
TIFESTYLE

TOP 5 IMPORTED

1. NATURAL SAPPHIRE	Ö LIFESTYLE	56%
2. MEN'S JACKETS		32%
3. FLORAL HANDKERCHIEFS		20/
4. HANDBAGS	MEDIA	2%
5. LAPTOPS		10%

CHHATTISGARH - STATE

CHHATTISGARH IS THE TEDDY BEAR CAPITAL OF INDIA



BIHAR - STATE

BIHAR HELPED INDIA SMILE PEARLY WHITE WITH THE MOST ELECTRIC TOOTHBRUSH SALES

TOP ECOMMERCE HUBS

- 1. PATNA
- 2. MUZAFFARPUR
- 3. BARAHIYA
- 4. BHAGALPUR
- **5. SHEIKHPURA**

TOP RURAL HUBS

- 1. MUSHARI
- 2. PIRU
- 3. SABOUR
- 4. KAHRA 5. MOHANIA

TOP EXPORT HUBS

- 1. GOPALGANJ
- 2. PATNA
- 3. BHAGALPUR
- 4. DANAPUR
- 5. DEHRI



DOMESTIC TOP 5 SOLD

- 1. MODEMS
- 2. PEARL
- 3. BOLLYWOOD LOBBY CARDS
- 4. FULL BODY MASSAGERS
- 5. MEN'S JEANS

EIFESTYLE	11%
	84%
MEDIA	0%

5%

TOP 5 EXPORTED

- 1. NATURAL DIAMONDS
- 2. WOODEN FLUTES
- **3. FOOTBALL JERSEYS**
- 4. CHAIRS
- 5. AIR CONDITIONERS

Ö LIFESTYLE	71%
	2%
MEDIA	1%
	26%

DOMESTIC TOP 5 BOUGHT

1. MEMORY CARD READERS

4. MEN'S WRIST WATCHES

- 2. KURTIS
- 3. TABLETS
- **ELECTRONICS** 49%

LIFESTYLE

44%

2%

5%

- 5. REPUBLIC OF INDIA COINS
- MEDIA

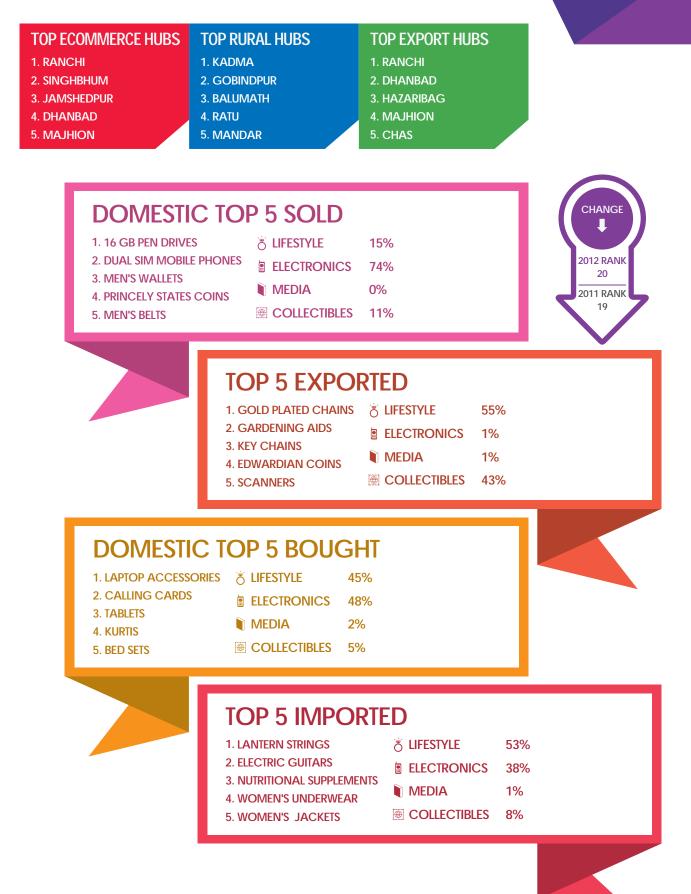
TOP 5 IMPORTED

1. SMART PHONES	Ö LIFESTYLE	44%
2. CORAL GEMSTONES		49%
3. LED LIGHT KEY CHAINS	-	40/
4. MEN'S UNDERWEAR	NEDIA	1%
5. DRESSES		6%



JHARKHAND - STATE

JHARKHAND PERSONALISED FASHION BY EXPORTING THE MOST INITIAL PENDANTS ON EBAY



GOA - STATE

PARTY HUB GOA HELPS PEOPLE SCHEDULE THEIR PARTIES BY SELLING THE MOST NUMBER OF CALENDARS PLANNERS

TOP ECOMMERCE HUBS

1. SALCETTE

2. BARDEZ

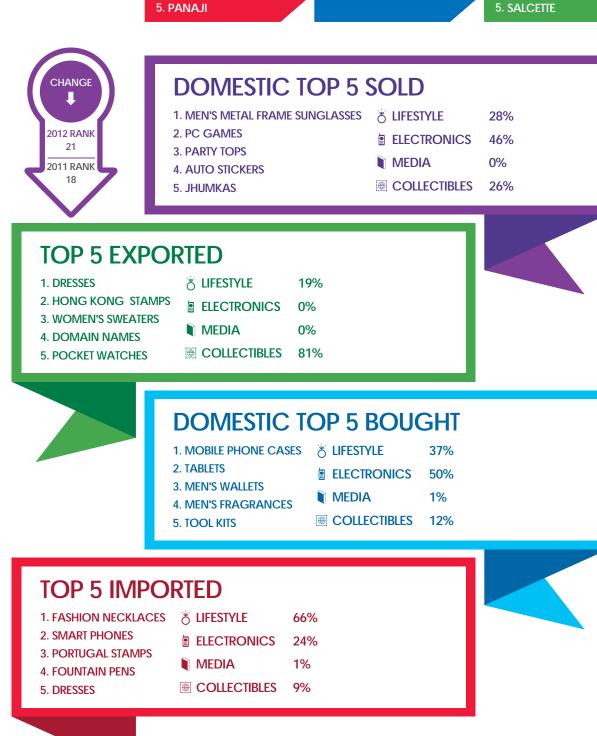
4. TISWADI

3. MORMUGAO

TOP RURAL HUBS

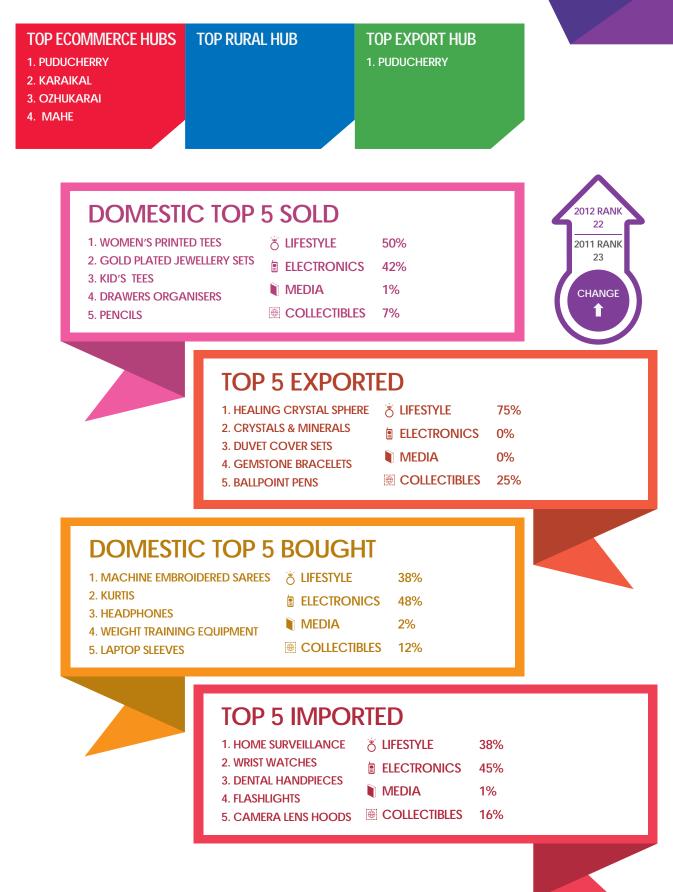
TOP EXPORT HUBS

- 1. PANAJI
- 2. BARDEZ
- 3. MARGAO 4. MAPUSA
- 4. IVIAPU3A



PUDUCHERRY - STATE

PUDUCHERRY CARVES THE WORLD WITH THE MOST EXPORTS OF CARVED STONE PIECES



JAMMU & KASHMIR - STATE

JAMMU & KASHMIR STAYED GREEN BY IMPORTING THE MOST TREE SEEDS THROUGH EBAY

1 2 3 4	OP ECOMMERCE HUBS . Jammu . Srinagar . Hajan . Budgam . Anantnag	TOP RURAL HUB 1. BUDGAM BLOCK	TOP EXPORT HUBS 1. Jammu 2. Srinagar 3. Abi Karlpora 4. Hajan
CHANGE DO12 RANK 23 2011 RANK 22	DOMESTIC TO 1. EMBROIDERED DRESS MAY 2. SHAWLS 3. BLANKETS 4. CRICKET BATS 5. MEN'S JEANS		40% 57% 0% 3%
TOP 5 EXPC 1. BEDSPREADS 2. CARPETS 3. PASHMINA SHAWLS 4. TRINKET BOXES 5. SALWAR KAMEEZS	NATEDIFESTYLE23%ELECTRONICS41%MEDIA0%COLLECTIBLES36%		
	DOMESTIC TO 1. KUNDAN JEWELLERY 2. MODEMS 3. TABLETS 4. DUAL SIM MOBILE PHONE 5. MEN'S PRINTED TEES	IFESTYLE 42' ELECTRONICS 54' MEDIA 1%	%
TOP 5 IMPC 1. MEN'S CASUAL SHIRTS 2. NATURAL DIAMONDS 3. LAPTOPS 4. DRESSES 5. MEN'S BOOTS	S 👸 LIFESTYLE 56%		



HIMACHAL PRADESH - STATE

HIMACHAL PRADESH KEEPS ITS LAPTOPS SCRATCH-FREE WITH THE MOST LAPTOP SLEEVES BOUGHT

TOP ECOMMERCE HUBS 1. BILASPUR 2. SHIMLA 3. SOLAN 4. FATEHPUR 5. PALAMPUR	TOP RURAL HUBS 1. FATEHPUR 2. AMB 3. BHORANJ 4. NICHAR 5. JOGINDER NAGAR	TOP EXPORT HUBS 1. Shimla 2. Bilaspur 3. Solan 4. Parwanoo	
	C TOP 5 SOLD SUNGLASSES AR MEDIA	2%	2012 RANK 24 2011 RANK 24 CHANGE
	TOP 5 EXPO 1. WRIST WATCHES 2. WEB HOSTING SERVICES 3. BRITISH COLONIAL STAN 4. SKIN CARE KITS 5. SUNLESS TANNING LOTH	S LIFESTYLE ELECTRONICS MPS MEDIA	95% 3% 0% 2%
DONNEST 1. MEN'S WRIST WA 2. LAPTOP SLEEVES 3. KURTIS 4. BEDDING SETS 5. DESIGNER PENS	<u> </u>	2% 2% %	
	TOP 5 IMPO 1. FOOTBALL SOUVENIRS 2. MEN'S JACKETS 3. LAPTOPS 4. SKIRTS 5. ART PRINTS	RTED S LIFESTYLE 559 ELECTRONICS 369 MEDIA 0% COLLECTIBLES 9%	%

MIZORAM - STATE

MIZORAM PET LOVERS DOLLED UP THEIR FURRY FRIENDS, BUYING THE MOST PET ACCESSORIES ON EBAY

TOP ECOMMERCE HUBS

- 1. AIZAWL
- 2. CHANDMARY
- 3. RAMHLUN
- 4. LUNGLEI
- 5. NORTH VANLAIPHAI

TOP RURAL HUBS

- 1. THINGSULTHLIAH
- 2. LUNGSEN
- 3. NGOPA
- 4. AIBWAK
- 5. KAMALANAGAR

TOP EXPORT HUB

2012 RANK 25 2011 RANK 26 CHANGE

1.

2.

3.

4.

5.

DOMESTIC TOP 5 SOLD

- **1. ACTION VIDEO GAMES**
- 2. LONG ZOOM CAMERAS
- 3. STUFFED ANIMAL TOYS
 - 4. WIRELESS MOUSE
- 5. MEN'S TEES
- ♂ LIFESTYLE
 27%

 ELECTRONICS
 73%

 ♥ MEDIA
 0%

 COLLECTIPLES
 0%
- COLLECTIBLES 0%

TOP 5 EXPORTED

- **LIFESTYLE**
 - **ELECTRONICS**

DOMESTIC TOP 5 BOUGHT

- 1. ROUTERS
- 2. FULL BODY MASSAGERS
- 3. MEN'S WRIST WATCHES
- 4. DUAL SIM MOBILES
- 5. RECHARGEABLE TORCHES
- ♂ LIFESTYLE
 39%

 ☑ ELECTRONICS
 59%

 ☑ MEDIA
 1%

 ☑ COLLECTIBLES
 1%

TOP 5 IMPORTED

1. PURSES	Ö LIFESTYLE	72%	
2. SMART PHONES		23%	
3. CAKE DECORATING SUPPLIES		1%	
4. FLASHLIGHTS		170	
5. CYCLING GLOVES		4%	



MEGHALAYA - STATE

MEGHALAYA BRIDES SAID 'I DO' WITH THE MOST WEDDING TRINKETS IMPORTS ON EBAY



NAGALAND - STATE

NAGALAND DAMES ADDED LUSCIOUS CURLS BUYING THE MOST HAIR CURLERS ON EBAY

	TOP ECOMMERCE HUBS	TO
--	--------------------	----

TOP RURAL HUB

TOP EXPORT HUB

1. Kohima

- 2. DIMAPUR
- 3. WOKHA
- 4. MOKOKCHUNG
- 5. CHUMUKEDIMA
- IUNG
- 5. CHUMUKEDIMA

1. KOHIMA

2012 RANK 27 2011 RANK 31 CHANGE

DOMESTIC TOP 5 SOLD

- 1. HAMMERS
- 2. MEN'S CANVAS SHOES
- 3. LED TVs
- 4. CUTTERS
- 5. READING GLASSES

Ő	LIFESTYLE	32%
	ELECTRONICS	44%
	MEDIA	0%
۲	COLLECTIBLES	24%

TOP 5 EXPORTED

1. TABLETS	Ö LIFESTYLE	89 %
2. SCREWDRIVER SETS		9 %
 THEATRE COSTUME PATTERNS USB FLASH DRIVES 		0%
		2%

DOMESTIC TOP 5 BOUGHT

- 1. COMPACT DIGITAL CAMERAS
- 2. CAMPING ACCESSORIES
- 3. BLOOD PRESSURE MONITORS
- 4. CAR SUNSHADES
- 5. CONDOMS
- IIFESTYLE43%ELECTRONICS51%MEDIA1%COLLECTIBLES5%

TOP 5 IMPORTED

1. PERENNIAL FLOWER SEEDS	Ö LIFESTYLE	85%
2. WOMEN'S BOOTS		13%
3. ELECTRIC GUITAR STRINGS		1%
4. MEN'S HOODIES		170
5. WOMEN'S FLAT SHOES		1%



TRIPURA - STATE

TRIPURA TECHIES KEPT THEIR COMPUTERS COOL WITH THE MOST COOLING FANS PURCHASES



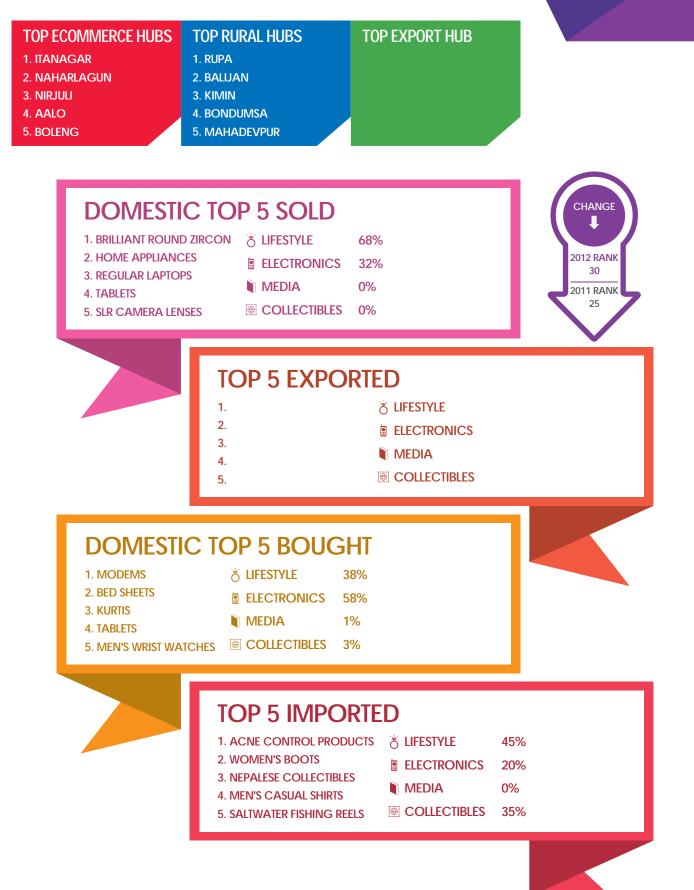
MANIPUR - STATE

MANIPURI GLAM DOLLS SHOWED OFF THEIR LOVELY LEGS WITH THE MOST GARTER BELTS IMPORTED ON EBAY

	TOP ECOMMERCE HUBSTOP RURAL HUBTOP EXPORT I1. IMPHAL1. IMPHAL1. IMPHAL2. LAMLAI3. KAKCHING KHUNOU4. THOUBAL5. SAMUROU4. THOUBAL4. THOUBAL	HUB
2012 RANK 29 2011 RANK 29 CHANGE	DOMESTIC TOP 5 SOLD 1. WOMEN'S SANDALS2. WIND ENERGY EQUIPMENT3. HAVERSACKS4. ANTIVIRUS SECURITY SOFTWARE5. VIDEO GAMES	
TOP 5 EXP 1. MASSAGE OILS	Sources Ilfestyle 100% Electronics 0% Media 0% Collectibles 0%	
	DONNESTIC TOP 5 BOUGHT1. GARDENING SEEDS2. TABLETS3. MEN'S TEES4. AUTO AIR PUMPS5. MEN'S SPORTS SHOESCOLLECTIBLES1%	
TOP 5 IMP 1. Women's Intimat 2. Rockery plants 3. Hoodies 4. Solar Energy PA 5. Women's gloves	TES S LIFESTYLE 60% ELECTRONICS 37% MEDIA 1%	

ARUNACHAL PRADESH - STATE

ARUNACHAL PRADESH ADORNED THEIR CURTAINS WITH THE MOST CURTAIN TASSELS PURCHASES



ANDAMAN & NICOBAR ISLAND - STATE

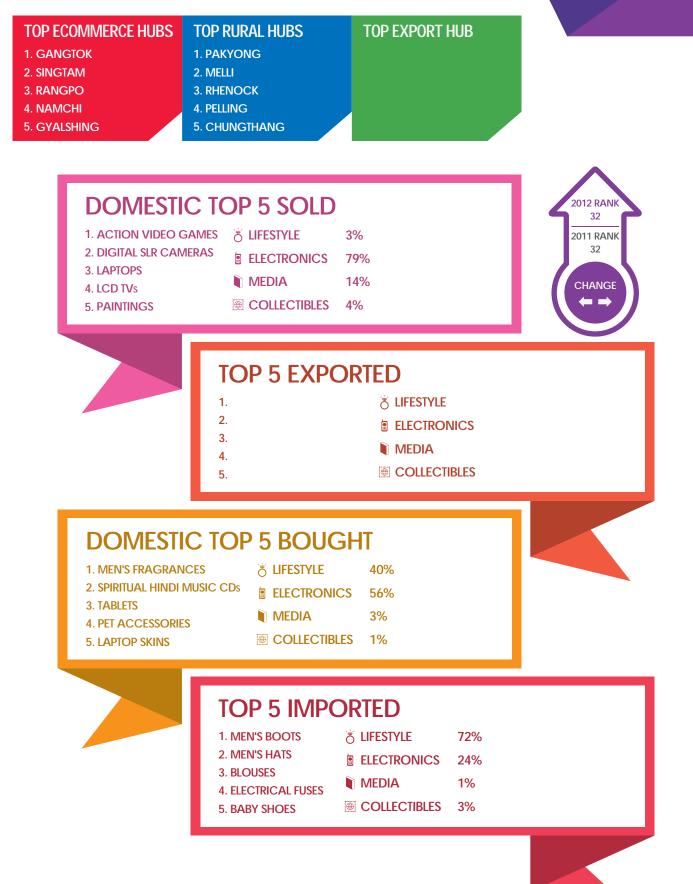
ANDAMAN & NICOBAR ISLAND LADIES ROCK THEIR STYLE IN GEORGETTE SAREES IN THIS ISLAND PARADISE

	TOP ECOMMERCE HUBS 1. Port Blair 2. Diglipur 3. Rangat 4. Ferrargunj 5. Mayabander	TOP RURAL HUBS 1. Ferrargunj 2. Mayabunder	TOP EXPORT HUB
CHANGE 2012 RANK 31 2011 RANK 28	DONNESTIC TO 1. SMART PHONES 2. TABLETS 3. ANTIVIRUS SOFTWARES 4. GPS NAVIGATORS 5. WEIGHT LOSS BOOKS	OP 5 SOLDIFESTYLE9%ELECTRONICS89%MEDIA1%COLLECTIBLES1%	
TOP 5 EXE 1. 2. 3. 4. 5.	PORTED © LIFESTYLE © ELECTRONICS © MEDIA © COLLECTIBLES		
	DOMESTIC TO 1. MACHINE EMBROIDERED 2. MOBILE CASES 3. BED SETS 4. TALCUM POWDER 5. KUNDAN & MEENA JEWE		53% 45% 1% 1%
TOP 5 IMF 1. SUNGLASSES 2. 3D TV GLASSES 3. MARTIAL ARTS TRA 4. TELEVISION SETS 5. CAMPING TENTS	Ö LIFESTY	RONICS 51%	



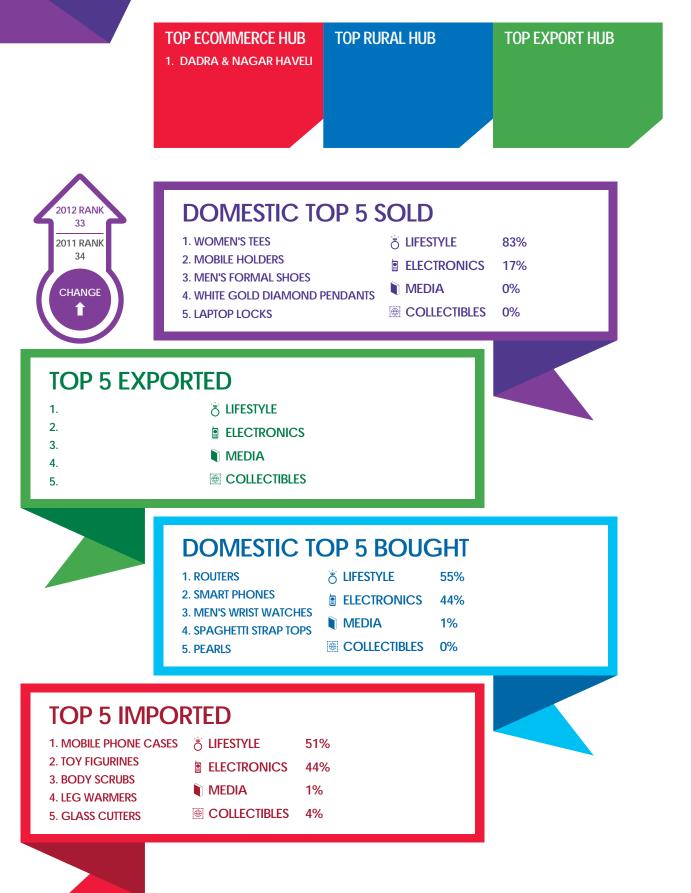
SIKKIM - STATE

SIKKIM PAVED A RELIGIOUS PATH BY BUYING THE MOST RELIGIOUS & SPIRITUAL HINDI MUSIC CDs



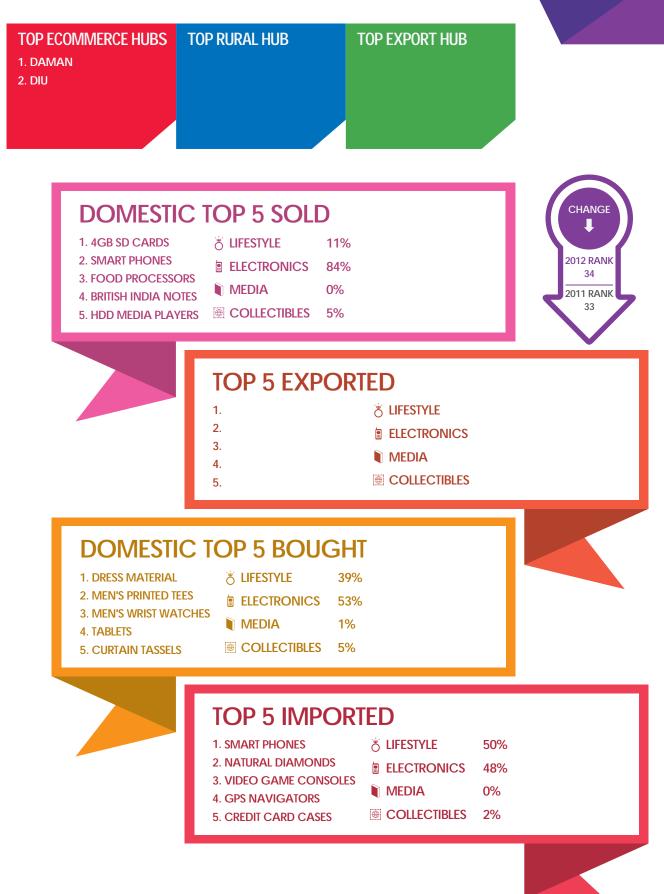
DADRA & NAGAR HAVELI - STATE

DADRA & NAGAR HAVELI SHOWS OFF ITS ROYAL TASTE BY BUYING THE MOST LOOSE PEARLS



DAMAN & DIU - STATE

DAMAN & DIU KEEPS A CHECK ON THEIR SWEET TOOTH WITH DIABETES MONITORS BOUGHT OFF EBAY



LAKSHADWEEP - STATE

LAKSHADWEEP GIRLS LIKE TO KEEP THEIR LIPS SOFT & ROSY WITH LIP BALMS BOUGHT OFF EBAY

	TOP ECOMMERCE HUB 1. Lakshadweep	TOP RURAL HUB	TOP EXPORT HUB
2012 RANK 35 2011 RANK 35 CHANGE ← →	2. SMART PHONES 🔋 ELE	ESTYLE 0% ECTRONICS 100%	
TOP 5 EXP 1. 2. 3. 4. 5.	ORTED © LIFESTYLE © ELECTRONICS © MEDIA © COLLECTIBLES		
	DOMESTIC TO 1. COTTON DRESS MATERIA 2. MEMORY CARD READERS 3. BED SETS 4. SEWING MACHINES 5. LIP BALMS	U U	6
TOP 5 IMP 1. Party favours 2. Motorcycle par 3. Laptops 4. Diamonds 5. Tablets	Ö LIFESTYLE 63%		



TOP10 COUNTRIES

UNITED STATES - COUNTRY

THE AMERICAN DREAM PROPOSAL COMES TRUE WITH DIAMOND RINGS BOUGHT ON EBAY

2012 RANK

1 2011 RANK 1

CHANGE

TOP SELLING HUBS

- 1 BROOKLYN
- 2 LOS ANGELES
- 3 MIAMI
- 4 NEW YORK 5 PORTLAND

TOP BUYING HUBS

- 1 NEW YORK
- 2 HOUSTON
- 3 BROOKLYN
- 4 LOS ANGELES 5 MIAMI
- TOP 5 SOLD

1 SMART PHONES	Ö LIFESTYLE	44%
2 MOBILE PHONE COVERS		37%
3 MEN'S SUNGLASSES		3%
4 MEN'S TEES		16%
5 HANDBAGS		

TOP 5 BOUGHT

1 NATURAL DIAMONDS	Ö LIFESTYLE	81%
2 BED SHEETS		4%
3 SILK FABRIC	MEDIA	8%
4 SAREES		7%

5 RELIGIOUS POSTERS

UNITED KINGDOM - COUNTRY

UK MOTORISTS STAY ON TRACK WITH THE MOST DRIVING BOOKS BOUGHT ON EBAY

2012 RANK

2 2011 RANK 2

CHANGE



- 1 LONDON
- 2 MANCHESTER
- 3 BIRMINGHAM
- 4 BLACKPOOL
- 5 LEICESTER

TOP BUYING HUBS

- 1 LONDON
- 2 **BIRMINGHAM**
- **3 MANCHESTER**
- 4 BRISTOL
- **5 SOUTHAMPTON**

TOP 5 SOLD

1 INDIA COMMONWEALTH STAMPS	EIFESTYLE	41%
2 SMART PHONES		25%
3 WRIST WATCHES		4%
4 MOBILE PHONE DOCKS		30%
5 DRESSES		

- **1** FINE EARRINGS
- 2 MOVIE DVDS
- 3 HOMEOPATHIC HERBAL REMEDIES 👔 MEDIA
- **4** SCOOTER PARTS
- 5 HORSE SADDLES

Ö LIFESTYLE	83%
-------------	-----

- **ELECTRONICS** 6%
 - MEDIA 4%
- COLLECTIBLES 7%

AUSTRALIA - COUNTRY

AUSTRALIANS ARE AS COOL AS CUCUMBERS, MUCH THANKS TO ALL THE AROMATHERAPY GOODIES BOUGHT ON EBAY

TOP SELLING HUBS

- 1 SYDNEY
- **2 MELBOURNE**
- **3 BRISBANE**
- 4 PERTH
- 5 ADELAIDE

TOP BUYING HUBS

- **1 MELBOURNE**
- 2 SYDNEY
- **3 BRISBANE**
- 4 PERTH **5 ADELAIDE**

TOP 5 SOLD

- **1** BULB GARDENING SEEDS
- **2** BRITISH COMMONWEALTH STAMPS
- **3** EREADERS
- **4** MEN'S SUNGLASSES
- **5** ELECTRICAL CIRCUIT BREAKERS

Ö LIFESTYLE	36 %
	39 %
MEDIA	3%
	22%

TOP 5 BOUGHT

- **1** VIDEO GAMES
- 2 CRICKET BATS
- **3** SAREES
- **5** QUILT COVERS
- **Ö LIFESTYLE** 76% **ELECTRONICS** 10%
- 5%

2012 RANK

3 2011 RANK 3

CHANGE

CHINA - COUNTRY

CHINA SURE KNOWS HOW TO MAKE YOUR NAILS SPARKLE, SELLING THE MOST NAIL ART KITS TO INDIAN DIVAS



TOP SELLING HUBS

- 1 BEIJING
- 2 SHANGHAI
- **3 JIANG MEN CITY**
- 4 HARBIN
- 5 DALIAN

TOP BUYING HUBS

54%

0%

3%

- **1 SHENZHEN**
- 2 SHANGHAI
- **3 GUANGZHOU**
- 4 BEIJING
- 5 YIWU

TOP 5 SOLD

- **1** FANCY RINGS 2 MEN'S JACKETS **3 HANDBAGS 4** CAR LED LIGHTS
- **5** CAMERA SHUTTER RELEASES

	MEDIA
ASES	

EIFESTYLE

ELECTRONICS 43%

- 1 CRYSTAL DECORATOR PIECES 👸 LIFESTYLE
- 2 NATURAL DIAMONDS
- **3** MARITIME TELESCOPES
- **4** CAMERA LENSES

- 54%
- **ELECTRONICS** 5%
- 3%
- COLLECTIBLES 38%
- **5** CRYSTAL HEALING PENDANTS

CANADA - COUNTRY

CANADA WEAVES MAGIC INTO DESI GIRLS' LONG MANES BY SELLING THE MOST HAIR STYLING ACCESSORIES

TOP SELLING HUBS

- 1 TORONTO
- 2 VANCOUVER
- 3 MONTREAL
- 4 CALGARY
- 5 MISSISSAUGA

TOP BUYING HUBS

- 1 TORONTO
- 2 CALGARY
- 3 WINNIPEG
- 4 EDMONTON
- 5 MISSISSAUGA

TOP 5 SOLD

1 SMART PHONES	Ö LIFESTYLE	36 %
2 FABRIC CUFFS		29 %
3 VIDEO GAMES		3%
4 MEN'S TEES		32%
5 HEADPHONES		

- **1** GEMSTONE NECKLACES
- 2 CAR MOULDINGS & TRIMS
- **3** AROMATHERAPY
- 4 BED SHEETS
- 5 SALWAR KAMEEZ
- S LIFESTYLE
 79%

 S ELECTRONICS
 5%

 MEDIA
 7%
- COLLECTIBLES 9%

GERMANY - COUNTRY

GERMANY SHIMMERED WITH GEMSTONE EARRINGS, HANDCRAFTED BY INDIAN ARTISANS



TOP SELLING HUBS

- 1 MUNCHEN
- 2 BERLIN
- 3 TWISTRINGEN
- 4 WASUNGEN
 - 5 HERNE

TOP BUYING HUBS

- 1 BERLIN
- 2 MUNCHEN
- 3 WESEL
- 4 FRANKFURT
- 5 NURNBERG

TOP 5 SOLD

1 CAMCORDERS	Ö LIFESTYLE	28%
2 WOMEN'S BAGS		16%
3 CACTI		2%
4 SURGICAL INSTRUMENTS		55%
5 CHOCOLATE BARS		

- 1 MINERAL DECORATOR PIECES 👸 LIFESTYLE
- 2 HORSE SADDLES
- **3 MOTORCYCLE PARTS**
- 4 MASKS & WIGS
- 5 HANDCRAFTED RINGS
- IFESTYLE82%ELECTRONICS5%
- MEDIA 3%
- **◎ COLLECTIBLES** 10%

FRANCE - COUNTRY

THE FRENCH PLANT THEIR OWN GARDEN OF EDEN, **BUYING THE MOST GARDENING SUPPLIES FROM INDIA**

TOP SELLING HUBS

1 PARIS

- 2 SAINT-MÉEN-LE-GRAND
- **3 LE PRÉ-SAINT-GERVAIS**
- **4 GERVILLE-LA-FORET**
- 5 TOULOUSE

TOP BUYING HUBS

- **1 PARIS**
- 2 ORANGE
- 3 LAVAL
- **4 MARSEILLE**
- **5 TOULOUSE**

TOP 5 SOLD

1 COLLECTIBLE MATCHBOXES	EIFESTYLE	10%
2 MOVIE DVDS		11%
3 TOY FIGURINES		7%
4 DIECAST TOY VEHICLES		72%
5 SMART PHONES		

TOP 5 BOUGHT

- **2** GARDENING SUPPLIES
- **3** NATURAL EMERALDS
- **5** SKIRTS

- **TIFESTYLE** 81% **ELECTRONICS** 7% 2%

CHANGE

1

RUSSIA - COUNTRY

RUSSIA JUMPED BACK INTO THE SPACE RACE, SELLING THE MOST SPACE THEMED STAMPS TO DESI SPACE JUNKIES

TOP SELLING HUBS

- 1 MOSCOW
- 2 ROSTOV-ON-DON
- **3 SAINT PETERSBURG**
- 4 OMSK
- **5 NOVOSIBIRSK**

TOP BUYING HUBS

- 1 MOSCOW
- **2 SAINT PETERSBURG**
- 3 BARNAUL
- 4 SAMARA
- 5 KRASNODAR

TOP 5 SOLD

1 TUBE SOCKETS	Ö LIFESTYLE	34%
2 CAMERA LENSES		29 %
3 RAILROAD STAMPS	MEDIA	2%
4 MECHANICAL PENCILS		35%
5 MUSIC CDs		

TOP 5 BOUGHT

- 1 HOMEOPATHIC HERBAL REMEDIES 👸 LIFESTYLE
- 2 NATURAL DIAMONDS
- **3** CAR & TRUCK LED LIGHTS
- 4 HAIR DAMAGE TREATMENTS
- 5 MEN'S COATS

- LIFESTYLE 76%
- **ELECTRONICS 8%**
- MEDIA 1%
- © COLLECTIBLES 16%

2012 RANK

8 2011 RANK 8

CHANGE

HONG KONG - COUNTRY

HONG KONG SOLD KEYBOARD FOLIOS TO THE HOTSHOT INDIAN EXECUTIVES

TOP SELLING HUBS

- 1 CENTRAL
- 2 NORTH POINT
- 3 KOWLOON
- 4 TSUEN WAN
- 5 KOWLOON TONG

TOP BUYING HUBS

- 1 CENTRAL
- 2 MUI WO
- 3 KOWLOON
- 4 WAN CHAI 5 TAI PO

TOP 5 SOLD

1 SMART PHONES	Ö LIFESTYLE	38%
2 NAIL ART		58%
3 USB FLASH DRIVES		0%
4 RADIO CONTROL HELICOPTERS TOYS		4%
5 DRESSES		

TOP 5 BOUGHT

- 1 NATURAL DIAMONDS
- 2 HONG KONG STAMPS
- **3** FILM CAMERAS
- 4 MOTORCYCLE PARTS
- 5 HANDBAGS
- Ö LIFESTYLE 60%
- ELECTRONICS 10%
- MEDIA 6%
- COLLECTIBLES 24%

2012 RANK 9 2011 RANK -CHANGE

ITALY - COUNTRY

ITALIAN BELLES STRUTTED THEIR STUFF IN BEAUTIFUL SAREES BOUGHT FROM INDIA

CHANGE

L

TOP SELLING HUBS	T
1 ROME	1
2 MILAN	2
3 CIAMPINO	3
4 TURIN	4
5 FLORENCE	5

OP BUYING HUBS

ROME

- MILAN NAPLES
- **APRILIA**
- TURIN

TOP 5 SOLD

1 VINTAGE CAR PARTS	Ö LIFESTYLE	<mark>26</mark> %
2 CACTI		14%
3 DRAWING AND ART KITS		1%
4 COLLECTIBLE FOUNTAIN PENS		59 %
5 VEHICLE PERFORMANCE CHIPS		

- **1** WRIST WATCHES
- 2 BELLY DANCEWEAR
- **3** HERBAL DIETARY SUPPLEMENTS
- **4** SKIRTS
- **5** AROMATHERAPY OILS

Ö LIFESTYLE 78

- **ELECTRONICS 8%**
- 3%
- COLLECTIBLES 11%

ABOUT EBAY

ABOUT EBAY INC.

Founded in 1995 in San Jose, California, eBay Inc. (NASDAQ:EBAY) is a global commerce platform and payments leader connecting millions of buyers and sellers. We do so through eBay, the world's largest online marketplace, which allows users to buy and sell in nearly every country on earth; through PayPal, which enables individuals and businesses to securely, easily and quickly send and receive digital payments; and through GSI, which facilitates ecommerce, multichannel retailing and digital marketing for global enterprises. X.commerce brings together the technology assets and developer communities of eBay, PayPal and Magento, an ecommerce platform, to support eBay Inc.'s mission of enabling commerce. We also reach millions through specialised marketplaces such as StubHub, the world's largest ticket marketplace, and eBay classifieds sites, which together have a presence in more than 1,000 cities around the world. For more information about the company and its global portfolio of online brands, visit www.ebayinc.com.

ABOUT EBAY INDIA

eBay India (www.eBay.in), India's leading eCommerce marketplace, is India's No. 1 online shopping destination where thousands of entrepreneurs, brands and manufacturers trade the widest range of products across Electronics, Lifestyle, Collectibles & Media categories to millions of Indian consumers. eBay India is a 100% subsidiary of eBay Inc.

EBAY INDIA COMMUNITY

eBay India has an over 5 million strong community from across 4,306 Indian cities. eBay India has over 2.2 million Facebook fans on www.facebook.com/ebaydotin. Approximately 30,000 sellers sell on eBay India annually. Over 2 million products are available for sale on eBay India every day.

KEY MILESTONES AT EBAY INDIA

EBAY INDIA HAS BEEN COMMITTED TO FOSTERING THE GROWTH OF ECOMMERCE IN INDIA & CELEBRATES ITS 8TH ANNIVERSARY IN MARCH 2013.

2004:

•eBay Inc. acquires Baazee.com

2005:

- •Launch of eBay India (www.eBay.in)
- Launch of eBay for Charity
- First Retail Exports Transaction

2006:

•eBay launched the eBay eCommerce Guide

2007:

• Launch of Enhanced PaisaPay

2008:

- Launch of Phone Support
- •eBay Census debuts

2009:

• Global EasyBuy Debuts

2010:

•eBay Guarantee launches

2011:

•eBay launches Mobile Commerce

2012:

•eBay introduces Dotstyle

ON AN AVERAGE DAY ON EBAY INDIA



CENSUS GLOSSARY

eCommerce Hubs	eBay customer locations in India from where they are either Buying or Selling on eBay India site or Exporting or Importing from eBay global sites	
Import Hubs	eBay Buyer locations in India from where they are Buying from International eBay sellers	
Export Hubs	eBay Seller locations in India from where they are selling to International eBay buyers	
Rural Hubs	eBay users buying or selling from Indian Rural locations as classified by the Census of India, 2011	
Bharat Hubs	eBay users buying or selling from Indian Tier 2, 3, 4 locations	
Global Buying Hubs	Country of Global eBay Buyers buying from eBay sellers based in India	
Global Selling Hubs	Country of Global eBay sellers selling to eBay India users	
Top Traded Products	Top products being bought or sold on eBay India	
Top Domestic Sold	Top products being sold on eBay India site	
Top Domestic Bought	Top products being purchased on eBay India site	
Top Export	Top products being sold by Indian sellers to International eBay Buyers	
Top Import	Top products being purchased by Indian buyer from International eBay sellers	
10 Metros	Mumbai, Delhi, Chennai, Bengaluru, Kolkata, Jaipur, Pune, Hyderabad, Chandigarh and Ahmedabad	

HANDY EBAY INDIA HELP HACKS

eBay Mobile Commerce

Access eBay India on your tablet or smart phone through a suite of Mobile apps or on the Mobile web on www.ebay.in/mobile

Social Media

Connect with us on Facebook on www.facebook.com/ebaydotin or on www.twitter.com/ebayindia

Global EasyBuy

Love shopping for branded products? eBay Global Easy Buy is where you can buy the best gadgets & fashion from the US and get doorstep delivery on www.ebay.in/geb

How To Buy An Item?

Buying on eBay is easier than hopping across the road to buy your daily groceries. Read more at www.ebay.in/buy

How To Sell An Item?

Starting an online business is easy. All you need is a computer with an internet connection. Learn how at www.ebay.in/sellercentral

eBay India Online Media Centre

Get the latest news on eBay India on www.ebay.in/mediacentre

eBay for Charity

Shop for a cause from Indian charities on www.ebay.in/charity

Advertise With eBay

Can't get enough of eBay? Promote your business here at eBay India. www.ebay.in/advertising

eBay Customer Support

Contact eBay customer support at www.ebay.in/customersupport, or choose from email, chat or phone on 1800 2093229

eBay Guarantee

To ensure that your shopping experience on eBay is safe and secure, you are provided with the resolute eBay Guarantee program which offers you a refund or replacement. Learn how at www.ebay.in/guarantee



www.ebay.in