





# ATV Parts Connection

Jessup, MD



	ATV Parts Connection employs 12 individuals
	eBay, Amazon, <a href="http://www.atvpartsconnection.com">www.atvpartsconnection.com</a>
	The business operates out of a brick-and-mortar store as well as 2 warehouses
	ATV Parts Connection exports 12% of its products

## About ATV Parts Connection...

ATV Parts Connection was originally launched as a retail location in Jessup, MD in 1989, selling ATV parts. As the business began declining due to increased international competition, owner Danny Walburn decided to begin operating on the eBay platform as a way to start unloading some of his inventory. However, what started as a method for liquidation grew into a significant portion of the business. Return customers began requesting certain ATV parts to be added to the inventory and Danny started expanding the product line. He was amazed at the opportunity for profit in the online retail market. With the inventory expansion and the possibility for a global presence trading overseas, all made possible through online sales, Danny has been able to become the tenant of two warehouses, hire double-digit employees and continue to operate his brick and mortar store. Danny is very proud that he is able to hire individuals such as college students and stay-at-home mothers, both of whom have difficulty finding jobs that are flexible with their schedules. He hopes to continue creating jobs and growing at a world-wide level.



*Owning my own business has allowed me to expand my personal wealth, but also to share that wealth in many ways. I have employed many people over the years and opened them up to new careers that would otherwise not have been available.*

**Danny Walburn, Owner and Founder**