



ON FIRE! HOTLIST

Fast growing demand and short supply mean sales opportunities for you!

This hotlist goes beyond the obvious big sellers. This is your inside scoop on the opportunity you might otherwise miss. We look for those hidden pockets of high—and fast growing—demand, coupled with short supply. If sales over the past two months grew faster than supply, and notably faster than the rest of the category, it's Hot.

Hot last year uses the same calculation, based on sales and demand in June, 2012, for insight into seasonal trends and opportunities.

[Business & Industrial ›](#)

[Collectibles ›](#)

[Home & Beauty ›](#)

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(Fashion, Jewelry, Health & Beauty)

[Motors ›](#)

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[Toys ›](#)

(Including collectible toys)



Business & Industrial

Hot in May 2013

| | | |
|----------------------------------|---------------------------------|------------------------------------|
| Retail & Services > | Labeling & Tagging Supplies > | Barbs & Hooks |
| Agriculture & Forestry > | Livestock Supplies > | Poultry |
| Healthcare, Lab & Life Science > | Dental > | Curing-Light |
| Retail & Services > | Labeling & Tagging Supplies > | Price & Label Guns |
| Agriculture & Forestry > | Livestock Supplies > | Sheep & Goat |
| MRO & Industrial Supply > | Cleaning Equipment & Supplies > | Pressure Washer Accessories |
| Healthcare, Lab & Life Science > | Dental > | Handpieces |
| Light Equipment & Tools > | Drills & Hammers > | Rotary Hammer Drills |
| MRO & Industrial Supply > | HVAC > | HVAC Tools |

Hot last year

| | | |
|---------------------------|-----------------------------|------------------------------|
| Fuel & Energy > | Alternative Fuel & Energy > | Biodiesel Equipment |
| Fuel & Energy > | Alternative Fuel & Energy > | Solar Power |
| Light Equipment & Tools > | Stationary Engines > | Parts |
| Light Equipment & Tools > | Saws > | Concrete Cut-Off Saws |
| Packing & Shipping > | Shipping & Postal Scales > | 26-50 Pound Capacity |



Collectibles

Hot in May 2013

| | | |
|---|--|-------------------------------------|
| Paper Money: World > | Africa > | Congo |
| Historical Memorabilia > | Flags & Pennants > | Decorative Flags |
| Television Memorabilia > | Posters > | Reproductions |
| Bullion > | Gold > | Coins |
| Historical Memorabilia > | Flags & Pennants > | United States, Country Flags |
| Paper Money: World > | North & Central America > | Bermuda |

Hot last year

| | | |
|--|--|--|
| Arcade, Jukeboxes & Pinball > | Jukeboxes > | Manuals & Guides |
| Science & Medicine (1930-Now) > | Mining > | Equipment |
| Arcade, Jukeboxes & Pinball > | Pinball > | Replacement Parts |
| Trading Cards > | Sci-Fi, Fantasy > | Smallville |
| Bullion > | Silver > | Bars & Rounds |
| Australia > | Australian States > | Queensland |
| Rocks, Fossils & Minerals > | Shells > | Starfish |
| Tobacciana > | Pipes > | Estate |
| Historical Memorabilia > | Flags & Pennants > | Confederate Flags |
| Asian Antiques > | Japan > | Paintings & Scrolls |
| Trading Cards > | Action, Adventure > | Benchwarmer |
| Paper > | Correspondence > | Pre-1900 |
| Trading Cards > | Animation > | Yu-Gi-Oh |
| Militaria > | Revolutionary War (1775-83) > | Reenactment & Reproductions |
| Game Used Memorabilia > | Hockey-NHL > | Pucks |
| Militaria > | Vietnam (1961-75) > | Original Period Items |
| Militaria > | Militaria (Date Unknown) > | Coast Guard |

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Collectibles

Hot last year (continued)

| | | |
|---------------------------------|-------------------------------|------------------------------------|
| Paper Money: World > | Africa > | Zimbabwe |
| Historical Memorabilia > | Flags & Pennants > | International Country Flags |
| Trading Cards > | Animation > | Garbage Pail Kids |
| United States > | Back of Book > | Booklets |
| Disneyana > | Contemporary (1968-Now) > | Coins |
| Trading Cards > | Sci-Fi, Fantasy > | Lord of the Rings |
| Historical Memorabilia > | Flags & Pennants > | United States, State Flags |
| Pinbacks, Bobbles, Lunchboxes > | Bobbleheads, Noddies > | Modern (1970-Now) |
| Historical Memorabilia > | Banking & Insurance > | Deposit Bags |
| Animals > | Horses: Model Horses > | Breyer |
| Trading Cards > | Sci-Fi, Fantasy > | Buffy the Vampire Slayer |
| Militaria > | Desert Storm (1990-91) > | Original Period Items |
| Rocks, Fossils & Minerals > | Shells > | Cypraea |
| Holiday & Seasonal > | Christmas: Modern (1946-90) > | Artificial Trees |
| Radio, Phonograph, TV, Phone > | Telephones > | 1970-Now |
| Linens & Textiles (1930-Now) > | Table Linens > | Tablecloths |
| Topical & Specialty > | Transportation & Space > | Space |
| Linens & Textiles (1930-Now) > | Kitchen Textiles > | Towels |



Home & Beauty

Hot in May 2013

| | | |
|----------------------------------|----------------------------|--|
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Roses |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Shrubs |
| Health Care > | Smoking Cessation > | Alternative Therapies |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Trees |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Herbs |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Ornamental Grasses |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Tropicals |
| Yard, Garden & Outdoor Living > | Pools & Spas > | Pool Chemicals & Testing |
| Dietary Supplements, Nutrition > | Sports Supplements > | Proteins |
| Shaving & Hair Removal > | Electric Shavers > | Men's |
| Yard, Garden & Outdoor Living > | Flowers, Trees & Plants > | Ferns |
| Yard, Garden & Outdoor Living > | Gardening Supplies > | Pest & Weed Control |
| Yard, Garden & Outdoor Living > | Outdoor Cooking & Eating > | BBQ & Grill Replacement Parts |
| Dietary Supplements, Nutrition > | Sports Supplements > | Amino Acids |
| Yard, Garden & Outdoor Living > | Outdoor Power Equipment > | Tillers |
| Food & Beverages > | Wine > | White Wines |
| Food & Beverages > | Wine > | Red Wines |

Hot last year

| | | |
|--------------------------|----------------------------|---|
| Shaving & Hair Removal > | Razors & Razor Blades > | Straight Razors |
| Shaving & Hair Removal > | Clippers & Trimmers > | Beard & Mustache |
| Shaving & Hair Removal > | Clippers & Trimmers > | Blades, Guides & Attachments |
| Shaving & Hair Removal > | Clippers & Trimmers > | Hair |
| Wholesale Lots > | Beauty & Personal Care > | Makeup |
| Wholesale Lots > | Wedding & Party Supplies > | Glow Sticks |

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Home & Beauty

Hot last year (continued)

| | | |
|---------------------------------|--------------------------|-------------------------------------|
| Greeting Cards & Party Supply > | Gift Wrapping Supplies > | Cellophane |
| Greeting Cards & Party Supply > | Gift Wrapping Supplies > | Ribbons & Bows |
| Kids & Teens at Home > | Educational Materials > | Preschool & Kindergarten |



Lifestyle

Hot in May 2013

| | | |
|---------------|---------|--------------------|
| Loose Beads > | Stone > | Agate |
| Loose Beads > | Stone > | Labradorite |

Hot last year

| | | |
|-----------------------------|-------------------------|--------------------------------|
| Fashion Jewelry > | Body Jewelry > | Grillz, Dental Grills |
| Ethnic, Regional & Tribal > | South American > | Earrings |
| Ethnic, Regional & Tribal > | Asian & East Indian > | Rings |
| Dancewear > | Kids' Dancewear > | Leotards & Unitards |
| Men's Accessories > | ID & Document Holders > | Checkbook Holders |
| Dog Supplies > | Health Care > | Wormer Products |
| Dog Supplies > | Health Care > | Eye Care |



Motors

Hot in May 2013

| | | |
|-----------------------|------------------------------|---|
| Parts & Accessories > | Other Vehicle Parts > | Go Kart Parts |
| Parts & Accessories > | RV, Trailer & Camper Parts > | Tires & Wheels |
| Parts & Accessories > | Other Vehicle Parts > | Golf Car Parts & Accessories |
| Parts & Accessories > | RV, Trailer & Camper Parts > | Exterior |
| Parts & Accessories > | Personal Watercraft Parts > | Accessories & Gear |

Hot last year

| | | |
|-----------------------|-----------------------------|--|
| Parts & Accessories > | Personal Watercraft Parts > | Ignition & Starting Systems |
| Parts & Accessories > | Personal Watercraft Parts > | Intake & Fuel Systems |



Hot in May 2013

| | | |
|-------------------------------------|--|----------------------------------|
| Golf > | Clubmaking Products > | Grips |
| Outdoor Sports > | Go-Karts (Recreational) > | Parts & Accessories |
| Golf > | Accessories > | Range Finders |
| Hunting > | Gun Parts > | Magazines |
| Hunting > | Tactical & Duty Gear > | Tactical Slings |
| Cycling > | Bicycle Maintenance & Tools > | Puncture Repair |
| Cycling > | Bicycle Components & Parts > | Headset Spacers |
| Hunting > | Tactical & Duty Gear > | Tactical, Molle Pouches |
| Hunting > | Tactical & Duty Gear > | Tactical Gloves |
| Hunting > | Tactical & Duty Gear > | Hats & Headwear |
| Hunting > | Tactical & Duty Gear > | Tactical Bags & Packs |
| Hunting > | Tactical & Duty Gear > | Leg Rigs & Belts |

Hot last year

| | | |
|-------------------------------------|---|---------------------------------------|
| Hunting > | Hunting Accessories > | Decals & Stickers |
| Outdoor Sports > | Archery > | Arrows |
| Outdoor Sports > | Backyard Games > | Croquet |
| Hunting > | Hunting Accessories > | Scents & Scent Eliminators |
| Water Sports > | SCUBA & Snorkeling > | Weight Belts |
| Hunting > | Hunting Accessories > | Trapping Supplies |
| Outdoor Sports > | Climbing & Caving > | Ropes, Cords & Slings |

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Hot last year (continued)

| | | |
|--|---|--|
| Water Sports > | Wakeboarding & Waterskiing > | Waterskis |
| Golf > | Accessories > | Headcovers |
| Golf > | Training Aids > | Nets, Cages & Mats |
| Water Sports > | SCUBA & Snorkeling > | Spear Guns |
| Paper > | Correspondence > | Pre-1900 |
| Trading Cards > | Animation > | Yu-Gi-Oh |
| Militaria > | Revolutionary War (1775-83) > | Reenactment & Reproductions |
| Game Used Memorabilia > | Hockey-NHL > | Pucks |



Technology

Hot in May 2013

No items met our strict standards for Hot in May 2013.

Hot last year

| | | |
|--|---|----------------------------------|
| Wholesale Lots > | Parts & Accessories > | Cables & Adapters |
| Wholesale Lots > | Parts & Accessories > | Cases, Covers & Skins |
| Vehicle Electronics & GPS > | GPS Accessories & Tracking > | GPS Holders & Mounts |



Hot in May 2013

| | | |
|---|-------------------------------|--------------------|
| Trading Card Games > | Yu-Gi-Oh > | Promotional |
| Trading Card Games > | Pokemon > | Packs |
| Trading Card Games > | Yu-Gi-Oh > | Boxes |
| Trading Card Games > | Yu-Gi-Oh > | Packs |

Hot last year

| | | |
|--|---|--------------------------------------|
| Building Toys > | LEGO > | Mindstorm Robotics |
| Building Toys > | LEGO > | Technic |
| TV, Movie & Character Toys > | Disney > | Little Einsteins |
| Marbles > | 1970-Now > | Machine Made |
| Building Toys > | LEGO > | Bionicle |
| Models & Kits > | Military > | Soldiers, Figures |
| Diecast & Toy Vehicles > | Cars, Trucks & Vans > | Pressed Steel |
| Models & Kits > | Military > | Land |
| Models & Kits > | Military > | Armor |
| Dolls > | Barbie Vintage (Pre-1973) > | Clothing & Accessories |
| TV, Movie & Character Toys > | Digimon > | Action Figures |
| Dolls > | Barbie Vintage (Pre-1973) > | Vintage Reproductions |
| Outdoor Toys & Structures > | Sand & Water Toys > | Water Slides |
| Puzzles > | Pre-1970 > | Wooden |
| Dolls > | Barbie Contemporary (1973-Now) > | Structures & Furniture |
| Educational > | Electronic Learning Toys > | Learning Systems |
| Games > | Board & Traditional Games > | War Board Games |
| Handcrafted & Finished Pieces > | Needle Arts & Crafts > | Woven, Rag & Braided Rugs |
| Home Arts & Crafts > | Leathercraft > | Accessories |

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Hot last year (continued)

| | | |
|-------------------------------|----------------------------|--------------------------------------|
| Scrapbooking & Paper Crafts > | Embellishments > | Buttons & Flatbacks |
| Home Arts & Crafts > | Rug Making > | Primitive Hand Hooking |
| Scrapbooking & Paper Crafts > | Embellishments > | Chipboard |
| Needlecrafts & Yarn > | Cross Stitch & Hardanger > | Cross Stitch Fabric |
| Scrapbooking & Paper Crafts > | Embellishments > | Die-Cut Shapes & Punchies |
| Scrapbooking & Paper Crafts > | Embellishments > | Ribbons, Bows, Fibers, Wire |